# [Principle 3.1 Full Disclosure]

# (iii) Policies and procedures in determining the compensation for the senior management and Directors

# [Supplementary Principle 4.2.1 Roles and Responsibilities of the Board(2)]

1) Organization & Responsibilities for determining Compensation

The company has in place the statutory Compensation Committee (the "Committee") as adopting a "Company with Committees" structure. No member of the Committee is allowed to be present when matters relating to their specific compensation are being discussed.

	Compensation Committee is responsible for making decisions on a	
	compensation policy for Directors and Executive officers as well as	
	individual elements of compensation for Directors and Executive Officers.	
Dolo	The Committee may also give recommendation or advice to the	
Role	Representative Executive Officer, President and CEO on the policies and	
	details with respect to compensation for the Group's senior management	
	other than Directors and Executive Officers, keeping a consistency with the	
	policy of 3. Below.	
	• 4 Independent External Directors and 1 Director who concurrently serves	
Composition	as Representative Executive Officer	
	· Chaired by Dr. Jörg Raupach Sumiya, Independent External Director	
Secretariat	Company Secretary Department	
Remuneration	Liveran Donovinos Donovinos ent	
Expert	Human Resources Department	

## 2) Activities of the Committee in Compensation related Decision-Making Process

- During FY2023, the Committee met on six occasions, and Attendance rate was 100%, all members attended all Compensation Committee meetings. The Committee resolved the individual amount of basic salary, the performance indicators and method for determining the payment amount of incentives (performance-linked compensation), and the actual payment amount based on the achievement against the previous year's indicators. And also the Committee resolved a plan to allot restricted shares to certain qualified Executive Officers under Japanese employment terms and the number of restricted shares to be allotted as a retirement benefit. Accordingly, the number of restricted shares to be issued to the relevant, individual Executive Officers is determined.
- The Compensation Committee gave its final approval to the individual compensation for Directors and Executive Officers for the year ended in March 2023 after confirming that it is consistent with the basic policy on compensation as detailed in 3) and 4).

## 3) Compensation Policy for Executive Officers

<A>Compensation System and Compensation Composition Ratio
Compensation packages for the Executive Officers principally consist of basic salary,
Management Incentive Plan (annual bonus) and Long- term Incentive plan.

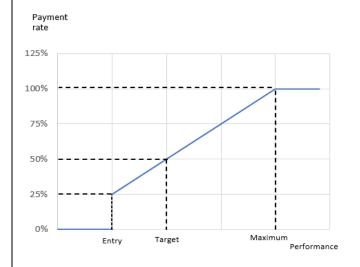
The Group operates a global grading structure across the Group, and management grade is determined based on job evaluation by the Group common scale using the HAY management grade methodology, a globally recognised job evaluation methodology. Management grade determines the maximum quantum levels for participants in both the annual and long-term incentive structures.

# A) Compensation System

	T				
Objectives	• To ensure that packages of employment terms and conditions are market competitive and designed in				
	such a way	uch a way as to attract, retain and motivate Executive Officers of the highest calibre on a worldwide basis			
	in an interna	n international business.			
	· To ensure	• To ensure that each individuals basic salary and incentives are aligned with the performance of the Group			
	and the inte	and the interests of shareholders, as well as reflecting the commitment and achievements of the individuals			
	concerned.				
			· Salaries are reviewed annually and are broadly aligned with market medians		
			for a global business.		
Fixed salary	Fixed		· In determining what are the appropriate market rates, account is taken of		
	salary	Basic salary	turnover, market capitalization and the complexity and breadth of		
			internationalization.		
			• In reviewing salaries, account is also taken of the scope and responsibilities of the		
			role, the performance of the individual, the progress the Company is making against		
			its targets and plans and of salary increases planned for other managers.		
Composition			Assessed against the achievement of annual performance indicators which		
and Details			are mainly financial.		
and Details			Aligned to NSG Group's Medium-Term Plan		
	Performan	Management			
	ce-related	Management	Payment Maximum levels: Ranging between 40% and 125% against each		
СС	compensa	Incentive	individual's basic salary dependent upon the management grade		
		Plan (annual	• Payment Level = Maximum payment amount × Payment rate of Performance		
		bonus)	measures		
			• A Gate mechanism operates for the plan, which is based on a minimum level		
			of Net Income that must be reached, as an affordability threshold before		
			considering payment based on achievement against the different performance		

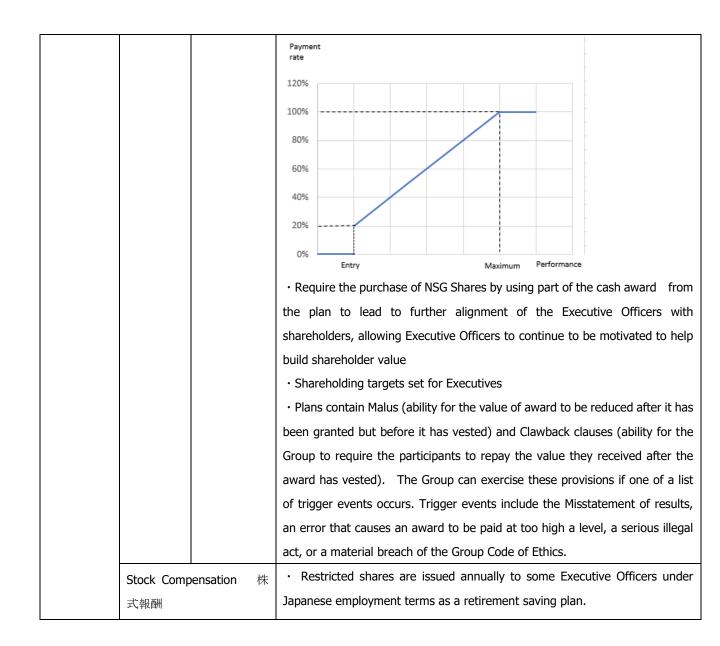
#### measures.

• For each performance measure, set the minimum performance level ("Entry") for ensuring that the business is meeting the minimum standard of financial performance, "Target" and a maximum value for stipulating the upper limit of annual bonus payments "Max", in line with the annual budget for the financial year.



Long- term incentive plan

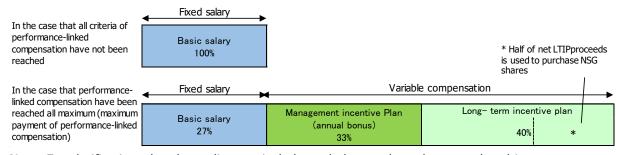
- Assessed against the achievement of long-term performance indicators over a three-year period
- · Issued annually
- Payment Maximum levels: Ranging between 50% and 150% against each individual's basic salary dependent upon the management grade
- $\cdot$  LTIP Payment = Maximum payment amount×Payment rate of Performance measures × Share price movement rate
- For each measure, "Entry" is set in such a way to ensure that the business is meeting the minimum required performance level and the "Maximum" point on the scale has appropriate stretch.



## B) Compensation ratio

The ratio of basic salary and incentives is, rather than specifically and equally applied, set according to individuals' management grades.

#### <CEO's compensation ratio>



Note: For clarification, the above diagram includes only base salary plus annual and Long-term

incentive plan compensation, no additional benefits are included. In addition, the impact of the share price movement element of the Long-term incentive plan is not taken into account.

# 4) Compensation Policy for Independent External Directors

Objectives	· To ensure that independent external directors can adequately and		
	effectively fulfill their supervisory roles		
	• To ensure that they have the capability and experience required to		
	fulfill this role		
Compensation level	· Set at the appropriate level based on comparisons with other		
	companies using benchmark data provided by specialist external		
	advisers.*		
Compensation	Only Basic salary		
Structure	Not eligible for Management incentive plans (annual bonuses) and		
	Long-term incentive plans		
	· Independent External Directors receive additional reward if they act		
	as Chair at either the Board or any of the Committees.		

<sup>\*</sup> In the case that a Non-Independent External Director is elected, compensation will be set at an adequate level for his/her duties in a way commensurate with the duties discharged by Independent External Directors including in terms of whether or not they are appointed as member of any of three Committees and so forth.

- 5) Targets of performance measures for performance-linked compensation
- A. FY2024 Management Incentive Plan (annual bonus)
- A) Performance measures and weight

Element CEO and Kaicho		Executive Officers other	Executive Officers other
		than CEO and Kaicho, who	than CEO and Kaicho, who
		are mainly responsible for	are mainly responsible for
		specific Global SBUs	specific group functions
Group Management	50%	35%	35%
Operating Profit			
Group Free Cash Flow	50%	35%	35%

Global SBU	_	In relation to the results of	In relation to the results
Management Operating		specific SBUs they are	for every of SBU of the
Profit		responsible for, constituting	Group, constituting 15% in
		15% in total	total
Global SBU Cash Flow	_	In relation to the results of	In relation to the results
from Operations		specific SBUs they are	for every SBU of the
		responsible for, constituting	Group, constituting 15% in
		15% in total	total

<sup>\*</sup>Note: SBU means each "Strategic Business Unit" of the Group

## B) Reasons for selected the measures

Measures	Reasons
Group Management	Ensure alignment with delivery of the target numbers assigned to Group
Operating Profit	operating profit and cash flow which are the financial performance indicators
Group Free Cash Flow	specifically important to the annual budget
Global SBU Management	For Executive Officers who are mainly responsible for specific SBU or group
Operating Profit	function, ensure working together to achieve the targets numbers of the
Global SBU Cash Flow	entire group as an Executive and also exercising the leadership within each SBU/Function to deliver annual target numbers of each SBU
from Operations	SSO/T UTICALOT TO GETTER GITTER CATEGORIES OF CACH SSO

Note: Group Free Cash Flow used in the above table represents the net debt movement arising as a consequence of the operating and investing activities in the period. It includes transactions that have impacted the Group's net debt even where there has been no cash movement through an NSG Group bank account and is therefore different to the Free Cash Flow as derived from the sum of operating and investing activities included within the Group's consolidated statement of cash flows. Group Operating Profit shown in the above table is defined as being operating profit stated post-amortization before exceptional items on a consolidated basis plus share of income from the Cebrace JV. The actuals for these KPIs are the subject-matter of review and confirmation by the Compensation Committee.

- C) Determination of Management Incentive Plan (annual bonus) Payment Level
- · Payment Level=Maximum payment amount × Payment rate of Performance measures
- · Payment rate of performance measures

## (i) CEO and Kaicho

payment rate of performance measures = Payment rate of Group Management Operating Profit measure x 50% + Payment rate of Group Free Cash Flow measure x 50%

# (ii) EO other CEO and Kaicho

payment rate of performance measures = Payment rate of Group Management Operating Profit measure x 35% + Payment rate of Group Free Cash Flow measure x 35% + Payment rate of Global SBU Management Operating Profit measure x 15% + Payment rate of Global SBU Cash Flow from Operations measure x 15%

• If the Gate is met, payment is made based on payment rate against the performance measures. Even if the Gate is not met, if the target level of the Global SBU's operating profit is achieved, 50% of the payment rate achieved is paid only for the Global SBU Management Operating Profit and the Global SBU Cash Flow from Operations

## B. Long-term incentive

- A) Performance measures, weight and reasons for selected the measures of plans currently in operation
- (i) Performance Measures of Plan commencing in FY2022 (Target period : FY2022, FY2023 and FY2024)

Performance Measures	Ratio	Reasons for selected the measures
EPS	50%	Two performance measures ensure clear link with the Medium-
		Term Plan, incentivising executives to further strengthen earning
ROS	50%	power and enhance shareholder value.

# (ii) Performance Measures of Plan commencing in FY2023 (Target period : FY2023, FY2024 and FY2025)

Performance Measures	Ratio	Reasons for selected the measures
	75%	Two performance measures ensure clear link with the Medium-
EPS		Term Plan, incentivising executives to improve restoration of
		financial stability and enhance shareholder value. Set the ratio of
Free Cash Flow	25%	EPS measure to 75% to further enhance shareholder value

## B) Determination of LTIP Payment Level

- · LTIP Payment = Maximum payment amount $\times$  Payment rate of Performance measures $\times$  Share price movement rate
  - Payment rate of performance measures

- (i) Plan commencing in FY2022= Payment rate of "EPS measure" x 50% + Payment rate of "ROS" measure x 50%
- (ii) Plan commencing in FY2023= Payment rate\* of "EPS measure" x 75% + Payment rate of "Free Cash Flow" measure x 25%
  - \* Incorporating the degree of achievement of the targets to be achieved in the first and the second years to achieve the performance target for the three years
  - The share price movement rate is a coefficient that is linked to the price movements of the Company's share price for the three-year period covered by each plan, and is adjusted based on the price movement of the monthly average share price in the month before the start of the plan and the monthly average share price of the last month of the plan.