#### Nippon Sheet Glass Co., Ltd.

Head Office: Sumitomo Fudosan Mita Twin Building West Wing, 5-27, Mita 3-chome, Minato-ku, Tokyo 108-6321 Japan Telephone: +81-3-5443-9500 Contact: www.nsggroup.net/contact

## www.nsg.com





## To our shareholders

Nippon Sheet Glass Co., Ltd. 145th Fiscal Period Interim Report 1 April 2010 – 30 September 2010

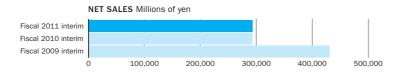


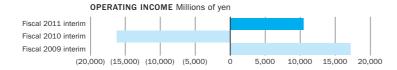
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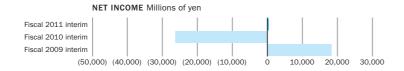
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Message from the President and CEO

On behalf of the NSG Group, I thank you for your continued support.

I am pleased to present the interim report for the period ended 30 September 2010.

The results for the first half of the financial year FY2011 reflect improving volumes, and in some cases prices, in our major markets. In addition, they reflect the benefits of the Group's restructuring programs, which have helped to reduce overheads and to improve operational efficiencies, together with important contributions by our joint ventures and associate companies.

In our Automotive business, revenues and profits were significantly ahead of last year, due principally to strong demand across our main markets. In Building Products, profitability was strengthened by cost savings from the restructuring and improved pricing in all regions except Japan and North America. Revenues and profits in Specialty Glass were above the prior year, with improved demand, particularly in sectors such as LCDs for mobile applications.

On 4 November 2010, we published our Strategic Management Plan, which sets the course for the NSG Group over the next three years. This followed a major strategic review designed to sharpen our operational focus and ensure that we add value in everything we do. The Review identified important growth opportunities, particularly in emerging markets and value-added products addressing climate change.

Our recent share issuance will allow us to seize immediate investment opportunities and to leverage our competitive position. The management team is committed to delivering the Plan results and we look forward to your continuing understanding and support of our activities.

#### Craig Naylor

President and CEO Representative Executive Director Nippon Sheet Glass Co., Ltd.

2 December 2010

Front cover image San Rafael, California, USA (9kW); Solar City



Craig Naylor President and CEO

## **Interview with the President**

### **Q1** Please can you provide more detail on the Group's new Strategic Management Plan, announced in November?

Our Strategic Management Plan sets the course for the NSG Group over the next three years. It replaces the Medium-term Plan issued in November 2006, which is now coming to the end of its term. The new Plan covers FY2012 to FY2014, but we are beginning implementation immediately.

The objective is to take the NSG Group to the next level of its development, building on progress on our 'Phase 1' priorities and leveraging our technology into growth opportunities.

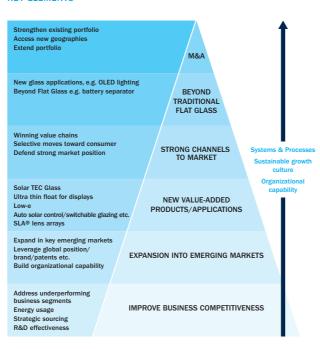
Since my appointment, I have been working with the senior team on a major strategic review, designed to sharpen the Group's operational focus and ensure we capture all available synergies across the Group. We identified important growth opportunities, particularly in emerging markets and value-added products addressing climate change. Early investment opportunities were identified in a number of key projects with 12 to 24-month development timescales.

We took quick action to secure funding for these through the recent Share Offering. Funding from the share issuance will allow us to seize these important investment opportunities, leverage our competitive position and strengthen our balance sheet.

In Building Products, our growth priorities are expansion in Solar Energy, low-e glass and South America. In Automotive. we will expand in South America, Eastern Europe and Mexico. The priorities for Specialty Glass are ultra-thin glass for displays, lens arrays for office machinery and battery separator technology. I have no doubt that more new growth opportunities will come from our R&D technology pipeline.

My aim is to create a thriving, innovative global enterprise. The Group is particularly well placed to leverage its global footprint. reduced cost base, technology and brands to meet growing demand for environmental and other value-added products. We regard the Strategic Management Plan as a 'dynamic document' and we will update our shareholders annually on progress.

#### **Strategic Management Plan KEY ELEMENTS**



### **Q2** You have announced the adoption by the **Group of International Financial Reporting** Standards (IFRS). What is the thinking behind this decision?

We have announced the intention of the NSG Group to voluntarily adopt International Financial Reporting Standards (IFRS) for our consolidated financial statements with effect from 1 April 2011. This means that our consolidated financial results for the financial vear FY2012 and thereafter will be presented in IFRS.

IFRS is becoming the global standard for the preparation of public company financial statements. Some 120 countries and reporting jurisdictions require or permit IFRS for domestic listed companies. Around 90 countries have fully conformed with IFRS and others are expected to transition to IFRS by 2011. Japan has introduced a roadmap for adoption on which a decision will be taken in 2012 (with a proposed adoption date of 2015 or 2016). In the meantime the authorities in Japan have permitted certain qualifying domestic companies to apply IFRS from fiscal years ending on or after 31 March 2010.

Behind our decision to be an early adopter is our determination to build a truly international company headquartered in Japan. We believe that the use of IFRS in the preparation of our consolidated financial statements is consistent with our international spread of operations and shareholder base. The move builds on progress we have made in the appointment of an international board and the adoption of the 'Company with Committees' corporate governance structure.

On a practical level, the acquisition of Pilkington plc in 2006 has meant that around two thirds of the Group already reports in IFRS. Having the whole Group use IFRS will remove the need to convert some figures from IFRS to JGAAP for consolidated reporting purposes. Enabling the whole Group to use the same accounting language will have clear benefits for the Group's internal decisionmaking processes.

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#### CONSOLIDATED NET SALES BY BUSINESS

BP Europe	19%
BP Japan	14%
BP North America	4%
BP Rest of World	6%
Automotive Europe	21%
Automotive North America	10%
Automotive Japan	8%
Automotive Rest of World	7%
Specialty Glass	11%



¥293.7 billion

#### CONSOLIDATED NET SALES BY REGION

Europe	41%
apan	28%
North America	14%
Rest of World	17%



Cumulative Ouarter 2 results to 30 September 2010

¥293.7 billion

#### Interview with the President continued

### **Q3** Can you please describe recent progress by the NSG Group in embracing the principles of Sustainability?

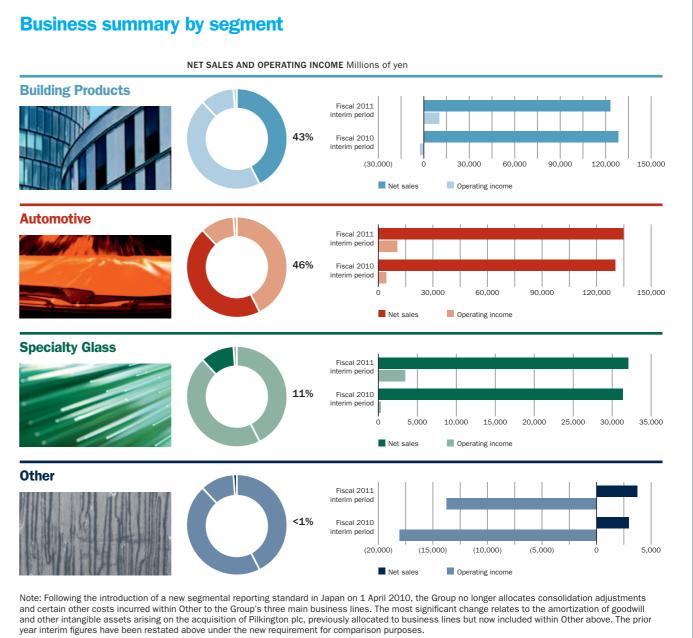
We continue to make good progress on Sustainability and our new Group Vision statement, 'Making a difference to our world through Glass Technology', reflects the role our products can have in conserving and generating energy. Over the past year, we have further strengthened our Sustainability governance, with the appointment of Nick Shore as our first Director of Sustainability. Nick chairs the Group Sustainability Committee, which reports into the Board.

I personally attach great importance to the development of a sustainable company in all senses of the word. Our new Strategic Management Plan places a great deal of emphasis on Sustainability, with increasingly tough targets for the organization, particularly in our own energy saving and waste management. We also aim to capitalize on growing demand for our products that help save and generate energy.

Our aim is to make a positive environmental contribution to the key value chains in which we operate. Our objectives are further to embed Sustainability throughout the organization in all our policies. Commercially, we aim to ensure that we contribute to and benefit from current environmental trends.

Glass has a unique role to play in helping to reduce greenhouse gas emissions and mitigating the effects of climate change. The 'energy balance' between manufacture of high-performance glazing products and their use means that the energy used and CO<sub>2</sub> emitted in manufacture are guickly paid back through the lifetime of the products.

The Board have recently approved clear Sustainability targets for the Company, to be achieved by 2015, in the following areas: Economic, Health & Safety, Energy, Product development, Recycling and Waste, Supply Chain and People. Full details of the targets and our progress toward them will be covered in our annual Sustainability Report and in the Sustainability section of the Group's corporate website. Our 2010 Sustainability Report will be published in early 2011.



## **Review of operations**

#### **Building Products**



Building Products (BP) cumulative results for the first half-year represented an improvement from the previous year. Profitability improved with cost savings from previous restructuring and improved pricing in all regions except Japan and North America. The underlying result in the second quarter improved against the first, with the headline result then benefiting further from an insurance settlement.

In Europe, revenues in local currency were flat compared to the previous year, with improving volumes and prices offset by the impact of previous year disposals and reduced engineering revenue. Price increases implemented at the start of the financial year generally held resulting in prices significantly higher than in the previous year but still at low levels. Profits improved with cost savings and the improved market pricing.

Revenues in Japan were higher than in the previous year, as markets marginally improved during the second quarter. Profitability improved. reflecting continuing cost savings and reduced input costs.

In North America, revenues in local currency were slightly higher than the prior year. Market conditions remain extremely challenging. Profits increased as a result of improved volumes and cost savings.

In the rest of the world, revenues and profits improved strongly from the previous year due mainly to increased market prices. Headline operating profit for the second quarter included the settlement of an insurance claim in Chile.

The Building Products business achieved sales of ¥123,130 million and an operating income of ¥10,294 million.

#### **Automotive**



In the Automotive business, cumulative revenues and profits were significantly ahead of the previous year, due principally to strong demand across each of the Group's main automotive markets.

In Europe, the Original Equipment (OE) sector saw local currency revenue increase strongly from last year's levels due to robust demand, with a consequent improvement in profits. Results in the Automotive Glass Replacement (AGR) business were similar to the levels of the previous year.

In Japan, revenues were significantly ahead of last year, due to improved levels of demand. Profits also benefited from further cost savings and efficiency improvements.

In North America, OE revenues were significantly above the previous year, again due to increased volumes. Profits also benefited from the continued realization of additional cost savings. AGR profitability was slightly improved from the previous year.

In the rest of the world, cumulative revenues and profits increased strongly from the previous year.

The Automotive business recorded sales of ¥134,751 million and an operating income of ¥10,476 million.

#### **Specialty Glass**





Revenues and profits in Specialty Glass were above the prior year. Most of the Group's specialty glass businesses continued to experience improved demand, particularly in sectors such as LCDs for smart phones and Personal Digital Assistants (PDAs). Demand for Selfoc Lens Array (SLA) equipment used in multi-function printers started to recover from the middle of the previous financial year and this has continued during the first two guarters of this year. Sales of glass cord for engine timing belts were supported by robust vehicle production in Europe.

The Specialty Glass business recorded sales of ¥32,049 million and an operating income of ¥3,447 million.



This segment covers corporate costs, consolidation adjustments, certain small businesses not included in the segments already covered, and also the amortization of goodwill and other intangible assets related to the acquisition of Pilkington plc. Operating losses incurred in Other were below the previous year, due to a reduction in general corporate expenses and the translational effect of a strong Japanese yen. In addition, during the second quarter, this segment benefited from the settlement of an environmental insurance claim in North America, with resulting income of ¥1,500 million.

Consequently, this segment recorded sales of ¥3,759 million and an operating loss of ¥13,744 million.

## **Consolidated financial statements**

#### **Consolidated balance sheets** 30 September 2010 and 31 March 2010

SO September 2010 and S1 March 2010		
		Millions of yen
	30 September	31 March
	2010	2010
Assets		
Current assets		
Cash and deposits	61,124	79,796
Trade notes and accounts receivable	96,966	97,680
Merchandise and finished goods	52,831	56,107
Work in process	10,197	10,375
Raw materials	31,731	32,309
Other current assets	16,180	25,325
Allowance for doubtful accounts	(3,837)	(4,146)
Total current assets	265,192	297,446
Fixed assets		
Land	37,988	39,774
Buildings and structures	60,368	62,938
Machinery, equipment and vehicles	160,202	174,585
Leased assets	3,778	4,359
Construction in progress	1,146	1,486
Total property, plant and equipment, net	263,482	283,140
Intangible assets		
Goodwill	107,675	122,653
Other intangible assets	98,694	113,381
Total intangible assets	206,369	236,034
Investments and other assets		
Joint ventures, associates and other investments	54,909	59,224
Other assets	56,841	57,876
Total investments and other assets	111,750	117,100
Total non-current assets	581,601	636,275
Total assets	846,793	933,721

Notes concerning per share information (interim period FY11)

1. Net assets per share 228.12 yen

2. Net income per share (1.31) yen.

		winnon's or yen
	30 September 2010	31 March 2010
Liabilities Current liabilities Trade notes and accounts payable	60,866	68,898
Short-term loans payable Current portion of long-term loans payable	10,998 9,707	25,619 41,533
Current portion of bonds payable Lease obligations	23,000 2,099	10,000 1,984
Income taxes payable Provisions Other current liabilities	7,122 13,890 55,199	6,023 17,107 63,971
Total current liabilities	182,881	235,134
Non-current liabilities Bonds payable Long-term loans payable	27,000 256,549	50,000 262,326
Lease obligations Provision for retirement benefits	1,845 52,453	2,980 59,319
Provision for rebuilding furnaces Other provisions	10,760 6,117	10,560 7,401
Other non-current liabilities	61,246	66,071
Total non-current liabilities	415,970 598,851	458,656 693,790
Net assets Shareholders' equity	356,831	093,790
Common stock Capital surplus Retained earnings Treasury stock, at cost	116,449 155,595 68,745 (583)	96,147 135,290 71,696 (589)
Total shareholders' equity Valuation and translation adjustments	340,206	302,544
Unrealized holding gain/(loss) on securities Net unrealized holding gain/(loss) on hedges Translation adjustments	682 (4,810) (99,351)	836 (5,026) (68,048)
Total valuation and translation adjustments Stock options Minority interests in consolidated subsidiaries	(103,479) 726 10,489	(72,238) 684 8,942
Total net assets	247,942	239,931
Total liabilities and net assets	846,793	933,721

Millions of yen

#### **Consolidated statements of income** For the six-month periods ending 30 September

Eor /

		Millions of yen			
	2010	2009		2010	
Net sales	293,689	292,989	Cash flows from operating activities	14,738	
Cost of sales	212,420	223,055	Cash flows from investing activities	(10,329)	
Gross income	81,269	69,934	Cash flows from financing activities	(6.468)	
Selling, general and administrative expenses	70,796	86,155	Effect of foreign exchange rate on cash		
Operating income	10,473	(16,222)	and cash equivalents	(2,785)	
Non-operating income	5,771	2,296	Net (decrease)/increase in cash		
Non-operating expense	9,791	10,818	and cash equivalents	(4,844)	
Ordinary income/(loss)	6,453	(24,743)	Opening cash and cash equivalents at 1 April	55.995	
Extraordinary income	1,064	6,551	Increase due to change in scope	00,000	
Extraordinary loss	1,680	8,521	of consolidation	364	
Net income/(loss) before taxation			Closing cash and cash equivalents at end	004	
and minority interest	5,837	(26,713)	of the period	51,515	
Income taxes	2,721	(827)		01,010	
Minority interests	3,101	363			
Net income/(loss)	15	(26,248)			

#### Consolidated statements of cash flows

For the six-month periods ending 30 September

### Management

#### (as at 30 September 2010)

NSG Group adopted a Company with Committees structure with effect from 27 June 2008.

#### **Directors**

Director, Chairman of NSG Group Katsuji Fujimoto Director, Vice Chairman Tomoaki Abe Director Craig Naylor Director Mike Powell Director Mark Lyons Director Mike Fallon Director Keiji Yoshikawa External Director Isao Uchigasaki External Director George Olcott External Director Sumitaka Fujita External Director Sejichi Asaka External Director Hiroshi Komiya

#### **Executive Directors**

Representative Executive Director, President and CEO Craig Naylor Executive Director, Group Finance Director Mike Powell Executive Director Mark Lyons Executive Director Mike Fallon Executive Director Keiji Yoshikawa

#### **Executive Officers**

Senior Executive Officer Paul McKeon Senior Executive Officer Clemens Miller Senior Executive Officer Toshiyuki Nakazawa Senior Executive Officer Tom Rae Senior Executive Officer Luis Henrique Souza Senior Executive Officer Naotaka Todoroki Executive Officer Kazumitsu Fuiii Executive Officer Kazuhiko Fujimaki Executive Officer Koichi Hiyoshi Executive Officer Minoru Imanishi Executive Officer Koichi Maeda Executive Officer Kenichi Morooka Executive Officer Tsunefumi Nakagawa Executive Officer Paul Ravenscroft Executive Officer Paul Ruddlesdin Executive Officer Tony Shaw Executive Officer lain Smith Executive Officer Milena Stanisci Executive Officer Phil Wilkinson

#### **Nomination Committee**

Katsuji Fujimoto (Chairman of the Nomination Committee) Tomoaki Abe Isao Uchigasaki George Olcott Sumitaka Fujita Seiichi Asaka Hiroshi Komiya Craig Naylor

#### **Audit Committee**

Tomoaki Abe (Chairman of the Audit Committee) Katsuji Fujimoto George Olcott Sumitaka Fujita Hiroshi Komiya

#### **Compensation Committee**

George Olcott (Chairman of the Compensation Committee) Tomoaki Abe Sumitaka Fuiita Seiichi Asaka Craig Naylor

## **Stock information**

#### Number of shares/shareholders DISTRIBUTION OF NSG GROUP SHAREHOLDERS (COMMON SHARES) as at the end of September 2010 as at 1 October 2010 Common shares 1.775.000.000 shares Authorized shares 3.000.000 shares Type A preferred shares Issued shares Common shares 903,550,999 shares1 2.020.000 shares<sup>2</sup> Type A preferred shares Shareholders Common shares<sup>3</sup>

Porcontado

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- 67.154 Type A preferred shares 2
- 1. Issued common shares increased by 234,000,000 from the last report due to the issuance of new shares as announced on 24 August 2010.
- 2. Issued Type A preferred shares decreased by 980,000 from the last report due to the partial acquisition and cancellation of Type A preferred shares by the Company as announced on 16 September 2010.
- 3. As at 30 September 2010.

#### **Maior shareholders**

#### Common shares as at 30 September 2010

	Number of shares	of shares	4
Japan Trustee Services Bank, Ltd.			
(Trust Account)	79,537,000	8.80	2
The Master Trust Bank of Japan, Ltd.			
(Trust Account)	48,875,000	5.41	
Japan Trustee Services Bank, Ltd.			6
(Trust Account 9)	25,090,000	2.78	0
Trust & Custody Services Bank, Ltd.			5
(Securities Investment Trust Account)	15,326,000	1.70	4
Goldman, Sachs & Co. Reg	15,212,000	1.68	4
The Nomura Trust and Banking Co., Ltd.			3
(Investment Trust Account)	15,080,000	1.67	2
Japan Trustee Services Bank, Ltd.			2
(Trust Account 4)	14,890,000	1.65	1
UBS AG London A/C lpb Segregated			
Client Account	14,655,050	1.62	
Morgan Stanley & Co. Inc	13,439,550	1.49	
Toyota Motor Corporation	9,610,650	1.06	

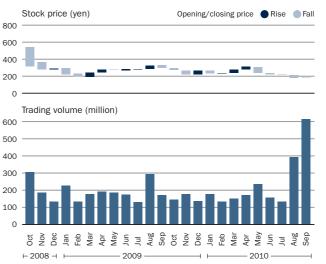
#### Type A preferred shares as at 1 October 2010

	Number of shares	of shares
UDS Corporate Mezzanine No. 3		
Limited Partnership	1,717,000	85.00
UDS Corporate Mezzanine Limited Partnership	303,000	15.00



Financial institutions	33.75%
Securities companies	3.77%
Other corporate entities	4.30%
Foreign companies/individuals	35.75%
Other individual investors	22.27%
Treasury stock	0.16%
	100.00%

#### STOCK PRICES AND TRADING VOLUME



## **Shareholder information**

Fiscal period	1 April to 31 March of the following year	Not
Ordinary General Meeting of Shareholders	Held annually in June	Unc Mea sha
Shareholders' Confirmation Standard Dates	Ordinary General Meeting of Shareholders: 31 March Dividend: 30 September and 31 March	of t Jan whi
Transfer Agent	The Sumitomo Trust & Banking Co., Ltd. 5-33, Kitahama 4 chome, Chuo-ku Osaka-shi	also <b>Pay</b> If yo
Operating Office	The Sumitomo Trust & Banking Co., Ltd. Stock Transfer Agency Department 3-1, Yaesu 2 chome, Chuo-ku, Tokyo 104-0028, Japan	divi Divi coll and 201
Public Notice	www.nsg.com	lf yo
Independent Auditors	Ernst & Young ShinNihon LLC	pay
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If you need to record any changes in your address, personal details or any other relevant matter, please contact the securities company administrating your shareholder account.

If you do not use a securities company, please notify our Transfer Agent as shown on the right.

#### Notice to shareholders holding odd-lot shares

If you hold an odd-lot of shares (1 to 999 shares) which is less than a trading unit of shares (1,000 shares), you could:

1. sell these shares to the Company, or

2. purchase odd-lot shares from the Company to supplement your holding to the extent necessary to constitute a trading unit.

Please contact the securities company administrating your shareholder account for specific procedures.

If you do not use a securities company, please contact our Transfer Agent as shown on the right.

#### otice Concerning Dividend Payments of Listed Companies

nder the terms of the 2008 revision of the Act on Special easures Concerning Taxation, the Company is required to send areholders a 'Notice Concerning Dividend Payments' with details the amount of dividend, tax, etc. relating to dividends paid after nuary 2009. The enclosed 'Calculation Sheets for Dividends', nich shareholders can use when completing their tax returns, so fulfills these requirements.

#### yment of Interim Dividend

you do not designate a specific bank account for receiving vidends, payment will be made by the enclosed '145th Interim vidend Receipts'. In this case, your dividend payment can be llected at the head office or any branch of the Japan Post Bank nd Post Office within the period of payment (from 3 December 010 to 31 January 2011).

you designate a specific bank account for receiving dividend ayments, please check the enclosed 'Calculation Sheets for 145th Interim Dividends' and 'Concerning Banking Account to which Dividends are Transferred' documents. (If you chose the System of Proportional Distribution to the Number of Shares' as the way of receiving dividends, please contact the securities company you use.)

Transfer Agent	The Sumitomo Trust & Banking Co., Ltd.
Mail address	Stock Transfer Agency Department
	1-10, Nikko-cho, Fuchu-shi, Tokyo 183-8701, Japan
Telephone number	0120-176-417 (toll free in Japan)

# Corporate data (as at 30 September 2010)

#### Nippon Sheet Glass Co., Ltd.

Head Office	Sumitomo Fudosan Mita Twin Building West Wing, 5-27, Mita 3-chome, Minato-ku, Tokyo 108-6321 Japan Tel: +81-3-5443-9500
Established	22 November 1918
Number of permanent employees (Consolidated)	29,214
Paid-in capital	¥116,449 million
Stock listing	Tokyo and Osaka (Code: 5202)