## March 2007 Term First Quarter Financial Report (Consolidated)

Listed Company Name: Nippon Sheet Glass Co., Ltd. (URL http://www.nsg.co.jp)
Representative, position: President, Representative Director Address inquiries to: Corporate Communications Dept., General Manager

July 28, 2006
Code Number 5202
Stock Exchange Listing: Tokyo, Osaka
Name Katsuji Fujimoto
Name Kazumitsu Fujii
TEL 03-5443-9505

1. Items regarding the preparation of the quarterly financial information
(1)Adoption of compendium method of accounting: no
(2)Changes in accounting methods since the latest consolidated fiscal year: none
(3)Changes in scope of scope of consolidation and application of equity accounting: yes

Consolidation (new): 171 (elimination): none
Equity accounting (new): none (elimination): 42
Consolidated subsidiaries: 224
Non-consolidated subsidiaries accounted for under equity accounting: none
Affiliates accounted for under equity accounting: 5
2.Results for $1^{\text {st }}$ Quarter of FY 2007 ending March 31, 2007 (From April 1, 2006 to June 30, 2006)


|  | Quarterly (curr come | net in | Quarterly (current) net Income per share | Quartaerly (current) net Income per share adjusted for full dilution |
| :---: | :---: | :---: | :---: | :---: |
| 1Q FY2007 ending | Million yen | \% | yen | yen |
| March 31, 2007 | 24,115 | 874.2 | 54.26 | 36.11 |
| 1Q FY2006 ended | 2,475 | (12.3) | 5.59 | 5.10 |
| March 31, 2006 |  |  |  |  |
| (Reference) FY 2006 full year | 7,764 | 2.3 | 17.52 | 1571 |

Note (1)P/L through equity accounting
1Q FY 2007: -990mil yen 1Q FY 2006: 1,555mil yen FY2006 full year: 4,018mil yen
1Q FY 2006 P/L through equity accounting does not contain Pilkington's equity P/L for April-June.
(2) Volume of issued shares (average)

1Q FY 2007: 444,468,648 1Q FY 2006: 443,154,094 FY 2006 full year: 443,075,856
(3) The percentage indications under Sales, Operating income, Ordinary income, etc. represent year-on-year changes.
(2) Changes in financial position (consolidated)

|  | Total assets | Shareholders' <br> Equity | Equity ratio | Shareholders' <br> Equity per share |
| :--- | ---: | ---: | ---: | ---: |
| 1Q FY 2007 ending | Million yen | Million yen |  | Yen <br> March 31, 2007 |
| 1Q FY 2006 ended | $1,301,933$ | 279,371 | 622.33 |  |
| March 31, 2006 | 417,750 | 206,775 | 21.5 | 466.60 |
| (Reference) |  |  | 49.5 |  |
| FY 2006 full year | 595,963 | 238,284 | 40.0 | 537.89 |

Notes
(1).Stockholders' Equity

Figures of 1Q FY 2006 and FY 2006 full year does not include minority interests.
(2) Volume of issued shares (as of) June 30, 2006: 448,909,963 June 30, 2005: 443,154,094 March 31, 2006: 442,995,620
(3) Consolidated statement of cash flow

|  | Net cash provided By operating Activities | Net cash provided <br> By operating activities | Net cash provided By financing activities | Cash and cash equivalents at end of term |
| :---: | :---: | :---: | :---: | :---: |
| 1Q FY2007 ending March 31, 2007 1Q FY2006 ended March 31, 2006 | $\begin{array}{r} \text { Million yen } \\ 2,957 \\ 5,053 \end{array}$ | Million yen <br> $(314,076)$ <br> $(4,565)$ | $\begin{array}{r} \text { Million yen } \\ 200,329 \\ (9,010) \end{array}$ | $\begin{array}{r} \text { Million yen } \\ 153,032 \\ 55,009 \end{array}$ |
| (Reference) FY 2006 full year | 15,455 | $(12,149)$ | 111,225 | 179,158 |

[Qualitative information regarding the progress of the (consolidated) business results]
During April and June 2006, Japanese Economy continued to stay on an upward trend, while rising material prices including crude oil raised concerns as potential negative factor for the future.

Looking at business environment, Japanese construction and auto manufacturing industry showed relatively favorable progress. Information equipments such as PC and mobile phones sustained high level of growth globally but part of our products suffered the impact of declining unit cost and inventory adjustment.

Price level of heavy oil, main fuel of sheet glass manufacturing, still remained high and gave significant impact on our manufacturing cost.

As announced, official process to acquire and fully-own Pilkington was completed in June, but performance data of Pilkington was reflected in our B/S at the end of this quarter (June) and will be reflected in our P/L from next quarter.

Due to above reason, sales for 2006 Q1 was 63,154 million yen ( $1.2 \% \mathrm{y} / \mathrm{y}$ ) and operating profit for the quarter was 1,277 million yen ( $-44.6 \% \mathrm{y} / \mathrm{y}$ ). Ordinary profit for the period fell significantly to 421 million yen ( $-87.9 \% \mathrm{y} / \mathrm{y}$ ) greatly affected by the investment loss (by equity method) on TFT-LCD glass production failure at affiliates. Around 42.2 billion yen of investment securities sales for financing acquisition of Pilkington was posted as an extraordinary profit and 1.07 billion yen of miscellaneous acquisition cost was posted as an extraordinary loss. As a result, net profit for the quarter sharply rose to 24.1 billion yen ( $874.2 \% \mathrm{y} / \mathrm{y}$ ).

## (1)Architectural Glass \& Building Material Division

Sales of building and auto glass rose steadily with increased shipment, while sales of metal sash and building construction business declined. Rising raw fuel price including crude oil and temporary suspension of figured glass production drove up production cost and pushed down overall income significantly, with 41,408 million yen of sales $(-1.9 \% \mathrm{y} / \mathrm{y})$ and 60 million yen of operating loss.

## (2)Information Technology Division

Information \& Telecommunication Device Division showed steady growth in general due to moderate recovery of telecommunication industry and solid growth of optical lenses for multiple-purpose printers. Sales of Display Division also showed healthy growth and largely surpassed the level in the same period a year earlier due to market recovery. As a result, overall sales rose to 10,648 million yen ( $27.2 \% \mathrm{y} / \mathrm{y}$ ) and operating profit soared to 752 million yen ( $652 \% \mathrm{y} / \mathrm{y}$ ).

## (3)Glass Fiber Division

Rubber code for timing belts continued to show robust sales and shipments of air filters for semiconductor manufacturing market increased with the recovering demands. As a result, overall sales rose to 8,494 million yen $(9.8 \% \mathrm{y} / \mathrm{y})$ and operating profit shot up to 1,047 million yen $(21.4 \% \mathrm{y} / \mathrm{y})$.

[^0][Qualitative information regarding the changes in the (consolidated) financial position]

Reflecting Pilkington in our B/S from this quarter, combined assets expanded by 705,970 million yen from 2005 Q4 to $1,301,933$ million yen. Interest-bearing liabilities at the end of 2006 Q1 rose to 668,639 million yen, a 431,716 million yen of increase from the previous quarter. Cash and deposits after paying acquisition cost and combining Pilkington data was 154,541 million yen, dropped by 26,128 million yen from the previous quarter.
[Reference]
Consolidated forecasts for FY 2006 ending March 31, 2007 (From April 1, 2005 to March 31, 2006)

|  | Sales | Ordinary income | Current net income |
| :---: | ---: | ---: | ---: |
|  | Million yen | Million yen | Million yen |
| Interim period | 270,000 | 6,000 | 15,000 |
| Full year | 680,000 | 25,000 | 30,000 |

Estimated net income per share (full year) 66.82 yen
(Refere Above estimated net income per share is based on the volume of issued shares on June 30, 2006.
nce The figure may change due to the conversion of corporate bonds to shares.
[Qualitative information regarding business forecasts]
In terms of future projections, results have been more or less as predicted and we are not making any revisions in our initial forecasts.

## (Summary) Quarterly consolidated balance sheet

(in millions of yen)

|  | $\begin{gathered} \text { June } 30 \\ 2006 \end{gathered}$ | $\begin{gathered} \hline \text { March } 31 \\ 2006 \end{gathered}$ | Change | $\begin{gathered} \hline \text { June } 30 \\ 2005 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| (Assets) |  |  |  |  |
| Total current assets | 453,420 | 288,732 | 164,688 | 154,837 |
| Cash and deposits | 154,541 | 180,670 | $(26,128)$ | 55,661 |
| Notes and account receivable:trade | 155,000 | 59,072 | 95,928 | 53,706 |
| Inventories | 120,568 | 37,749 | 82,819 | 36,036 |
| Other current assets | 23,309 | 11,239 | 12,069 | 9,433 |
| Total fixed assets | 848,513 | 307,231 | 541,281 | 262,912 |
| Tangible fixed assets | 394,185 | 119,396 | 274,788 | 113,674 |
| Intangible fixed assets | 297,591 | 6,989 | 290,602 | 7,205 |
| Investments and other assets | 156,736 | 180,845 | $(24,108)$ | 142,032 |
| Total assets | 1,301,933 | 595,963 | 705,970 | 417,750 |
| (Liabilities) |  |  |  |  |
| Current liabilities | 348,745 | 111,002 | 237,742 | 96,166 |
| Notes and account payable:trade | 120,550 | 37,357 | 83,193 | 34,101 |
| Short-term bank borrowings | 131,136 | 46,703 | 84,433 | 39,772 |
| Other current liabilities | 97,058 | 26,942 | 70,115 | 22,292 |
| Long-term liabilities | 673,817 | 243,361 | 430,456 | 111,956 |
| Corporate bonds | 149,500 | 153,000 | $(3,500)$ | 43,000 |
| Long-term bank borrowings | 384,002 | 37,220 | 346,782 | 31,698 |
| Other long-term liabilities | 140,314 | 53,140 | 87,173 | 37,257 |
| Total liabilities | 1,022,562 | 354,363 | 668,198 | 208,122 |
| (Net assets) |  |  |  |  |
| Shareholders' equity | 213,156 | - | - | - |
| Common stock | 42,811 | - | - | - |
| Additional paid-in capital | 52,123 | - | - | - |
| Retained earnings | 118,570 | - | - | - |
| Treasury stock, at cost | (349) | - | - | - |
| Valuation, translation adjustment and others | 50,236 | - | - | - |
| Unrealized holding gain on securities | 26,790 | - | - | - |
| Translation adjustment | 23,446 | - | - | - |
| Minority interests | 15,978 | - | - | - |
| Total net assets | 279,371 | - | - | - |
| Total liabilities and net assets | 1,301,933 | - | - | - |
| (Minority interests) |  |  |  |  |
| Minority interests | - | 3,315 | - | 2,852 |
| (Shareholders' equity) |  |  |  |  |
| Common stock | - | 41,060 | - | 41,060 |
| Additional paid-in capital | - | 50,374 | - | 50,373 |
| Retained earnings | - | 95,791 | - | 96,758 |
| Unrealized holding gain on securities | - | 50,338 | - | 26,721 |
| Translation adjustment | - | 1,054 | - | $(7,881)$ |
| Treasury stock, at cost | - | (335) | - | (257) |
| Total shareholders' equity | - | 238,284 | - | 206,775 |
| Total liabilities, minority interests and shareholders' equity | - | 595,963 | - | 417,750 |

## (Summary) Quarterly consolidated statement of income

|  | (in millions of yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Quarter to June 2006 | Quarter to June 2005 | Year to March 2006 |
| Net sales | 63,154 | 62,432 | 265,888 |
| Cost of sales | 46,560 | 45,601 | 196,948 |
| Gross profit | 16,593 | 16,831 | 68,940 |
| Selling, general and administrative expenses | 15,316 | 14,527 | 60,510 |
| Operating income | 1,277 | 2,304 | 8,429 |
| Non-operating income | 2,740 | 2,611 | 8,212 |
| Non-operating expense | 3,596 | 1,427 | 6,217 |
| Income before extra-ordinary items | 421 | 3,488 | 10,425 |
| Extra ordinary income | 42,190 | 59 | 6,644 |
| Extra ordinary losses | 1,166 | 378 | 5,534 |
| Income before income taxes and minority interests | 41,446 | 3,169 | 11,535 |
| Income tax:Current | 17,713 | 977 | 4,015 |
| Income tax:Deferred | (394) | (370) | (580) |
| Minority interests (loss) in net income of consolidated subsidiaries | 11 | 87 | 335 |
| Net income | 24,115 | 2,475 | 7,764 |

## (Summary) Quarterly consolidated statement of cash flow

|  |  | (in millions of yen) |  |
| :--- | ---: | ---: | ---: |
|  | Quarter to <br> June 2006 | Quarter to <br> June 2005 | Year to <br> March 2006 |
| Cash flows from operating activities: |  |  |  |
| Income before income taxes and minority interests | 41,446 | 3,169 | 11,535 |
| Depreciation and amortization | 3,478 | 3,030 | 12,961 |
| Loss on impairment of fixed assets | - | - | 702 |
| Decrease (increase) in notes and accounts receivable | $(511)$ | 7,337 | 3,529 |
| Decrease (increase) in inventories | $(1,516)$ | $(1,060)$ | $(2,081)$ |
| (Decrease) increase in notes and accounts payable | $(6,445)$ | $(5,917)$ | $(3,680)$ |
| Other, net | $(31,498)$ | $(1,118)$ | $(8,205)$ |
| Sub Total | 4,953 | 5,439 | 14,760 |
| Interest and dividend income received | 1,265 | 1,066 | 5,541 |
| Interest paid | $(1,515)$ | $(381)$ | $(1,720)$ |
| Income taxes paid | $(1,746)$ | $(1,071)$ | $(3,126)$ |
| Net cash provided by operating activities | 2,957 | 5,053 | 15,455 |

Cash flows from investing activities:

| Purchase of property, plant and equipment | $(4,560)$ | $(5,188)$ | $(18,590)$ |
| :--- | ---: | ---: | ---: |
| Proceeds from sales of property, plant and equipment | 538 | 244 | 2,295 |
| Purchase of investments in securities | $(380,317)$ | $(103)$ | $(3,027)$ |
| Proceeds from sales of investments in securities | 90,489 | 130 | 7,565 |
| Other, net | $(20,226)$ | 350 | $(392)$ |
| Net cash provided by (used in) investing activities | $(314,076)$ | $(4,565)$ | $(12,149)$ |


| Cash flows from financing activities: |  |  |  |
| :--- | ---: | ---: | ---: |
| Increase (decrease) in short-term borrowings | 28,788 | 3,324 | 5,420 |
| Issuance of long-term indebtedness | 170,045 | 251 | 13,529 |
| Repayment of long-term indebtedness | $(1,157)$ | $(1,588)$ | $(5,317)$ |
| Issuance of bonds | - | - | 110,000 |
| Redemption of bonds | - | $(9,600)$ | $(9,600)$ |
| Cash dividends paid | $(1,328)$ | $(1,329)$ | $(2,658)$ |
| Other, net | 3,981 | $(68)$ | $(148)$ |
| Net cash provided by (used in) financing activities | 200,329 | $(9,010)$ | 111,225 |
|  |  |  |  |
| Effect of change rate on cash and cash equivalents | $(31,327)$ | $(66)$ | 1,029 |
| Net decrease (increase) in cash and cash | $(142,117)$ | $(8,588)$ | 115,560 |
| equivalents | 179,158 | 63,512 | 63,512 |
| Cash and cash equivalents at beginning of the year | 115,991 | 85 | 85 |
| Effect of change in scope of consolidation | 153,032 | 55,009 | 179,158 |
| Cash and cash equivalents at the end of the first |  |  |  |
| quarter |  |  |  |

## Segment information

(1) Information by business segment

Current $1^{\text {st }}$ Quarter (From April 1, 2006 to June 30, 2006)
(Unit: million yen)

|  | Glass \& Building <br> Materials <br> Business | IT Business | Glass Fiber <br> Business | Others Business |
| :--- | ---: | ---: | ---: | ---: |
| I Sales and operating incom <br> e <br> Sales <br> (1) Sales to outside <br> customers <br> $(2)$ <br> Intersegment <br> sales/transfers$\quad 41,408$ | 10,648 | 8,494 | 2,602 |  |
| Total | 216 | 92 | 49 | 1,061 |
| Operating expenses | 41,624 | 10,740 | 8,544 | 3,664 |
| Operating income (loss) | 41,685 | 9,988 | 7,496 | 4,135 |


|  | Total | Elimination <br> \& Corporate | Consolidation |
| :--- | ---: | ---: | ---: |
| I Sales and operating incom <br> e |  |  |  |
| Sales <br> (1) Sales to outside <br> customers | 63,154 | - |  |
| (2) Intersegment <br> sales/transfers | 1,419 | $(1,419)$ | 63,154 |
| Total | 64,573 | $(1,419)$ | - |
| Operating expenses | 63,306 | $(1,429)$ | 63,154 |
| Operating income (loss) | 1,267 | 9 | 61,877 |

Previous $1^{\text {st }}$ Quarter (From April 1, 2005 to June 30, 2005)
(Unit: million yen)

|  | Glass \& Building <br> Materials <br> Business | IT Business | Glass Fiber <br> Business | Others Business |
| :--- | ---: | ---: | ---: | ---: |
| I Sales and operating incom <br> e <br> Sales <br> (1) Sales to outside <br> customers <br> (2) Intersegment <br> sales/transfers | 42,189 | 8,371 |  |  |
| Total | 178 | 149 | 17 | 4,133 |
| Operating expenses | 42,368 | 8,521 | 7,755 | 1,529 |
| Operating income (loss) | 40,982 | 8,421 | 6,892 | 5,663 |


|  | Total | Elimination <br> \& Corporate | Consolidation |
| :--- | ---: | ---: | ---: |
| I Sales and operating incom <br> e <br> Sales <br> (1) Sales to outside <br> customers |  |  |  |
| (2) Intersegment <br> sales/transfers | 62,432 | - |  |
| Total | 1,874 | $(1,874)$ | 62,432 |
| Operating expenses | 64,307 | $(1,874)$ | - |
| Operating income (loss) | 62,012 | $(1,883)$ | 62,432 |


|  | Glass \& Building <br> Materials <br> Business | IT Business | Glass Fiber <br> Business | Others Business |
| :--- | ---: | ---: | ---: | ---: |
| I Sales and operating incom <br> e <br> Sales <br> (1) Sales to outside <br> customers <br> (2)Intersegment <br> sales/transfers$\quad 180,069$ | 42,375 | 31,911 | 11,533 |  |
| Total | 793 | 443 | 43 | 5,701 |
| Operating expenses | 180,863 | 42,818 | 31,954 | 17,234 |
| Operating income (loss) | 175,862 | 41,394 | 28,053 | 19,127 |


|  | Total | Elimination <br> \& Corporate | Consolidation |
| :--- | ---: | ---: | ---: |
| I Sales and operating incom <br> e |  |  |  |
| Sales <br> (1) Sales to outside <br> customers | 265,888 |  |  |
| (2) Intersegment <br> sales/transfers | 6,981 | - | 265,888 |
| Total | 272,870 | $(6,981)$ | - |
| Operating expenses | 264,437 | $(6,981)$ | 265,888 |
| Operating income (loss) | 8,433 | $(6,978)$ | 257,459 |

(Notes) 1. Method of business classification
Business classifiacations are based on the Company's sales classifications.
2. Major products of each classification

| Business classification | Major products |
| :--- | :--- |
|  <br> Building materials | Molded flat glass, float glass, tempered glass, <br> processed glass, building materials, instruments for <br> preservation of the environment |
| Information and Tele- <br> Communication Device | Optical /fine glass devices, industrial glass products, LCD <br> products |
| Glass fiber | Specialty glass fiber products, air filters |
| Others | Plant engineering, testing and analysis |

(2) Information by geographical area

Current $1^{\text {st }}$ Quarter (From April 1, 2006 to June 30, 2006)
(Unit: million yen)

|  | Japan | Asia | North America | Other regions |
| :--- | ---: | ---: | ---: | ---: |
| I Sales and operating incom <br> e |  |  |  |  |
| Sales <br> (1) Sales to outside <br> customers <br> (2) Intersegment <br> sales/transfers | 51,343 | 8,297 | 469 | 3,043 |
| Total | 5,682 | 2,952 | 12 | 93 |
| Operating expenses | 57,026 | 11,249 | 482 | 3,137 |
| Operating income (loss) | 56,678 | 10,572 | 457 | 2,915 |


|  | Total | Elimination <br> \& Corporate | Consolidation |
| :--- | ---: | ---: | ---: |
| I Sales and operating incom <br> e |  |  |  |
| Sales <br> (1)Sales to outside <br> customers <br> (2)Intersegment <br> sales/transfers <br> Total | 63,154 |  |  |
| Operating expenses | 8,741 | - | 63,154 |
| Operating income (loss) | 71,896 | $(8,741)$ | - |

Previous $1^{\text {st }}$ Quarter (From April 1, 2005 to June 30, 2005)
(Unit: million yen)

|  | Japan | Asia | North America | Others regions |
| :--- | ---: | ---: | ---: | ---: |
| I Sales and operating incom <br> e |  |  |  |  |
| Sales <br> (1) Sales to outside <br> customers <br> $(2)$ Intersegment <br> sales/transfers | 52,524 | 6,349 | 622 | 2,936 |
| Total | 5,137 | 1,651 | 100 | 112 |
| Operating expenses | 57,662 | 8,000 | 723 | 3,048 |
| Operating income (loss) | 56,313 | 7,456 | 670 | 2,719 |


|  | Total | Elimination <br> \& Corporate | Consolidation |
| :--- | ---: | ---: | ---: |
| I Sales and operating incom <br> e <br> Sales <br> (1) Sales to outside <br> customers <br> (2) Intersegment <br> sales/transfers |  |  |  |
| Total | 62,432 | - |  |
| Operating expenses | 7,000 | $(7,000)$ | 62,432 |
| Operating income (loss) | 69,433 | $(7,000)$ | - |


|  | Japan | Asia | North America | Other regions |
| :--- | ---: | ---: | ---: | ---: |
| I Sales and operating incom <br> e |  |  |  |  |
| Sales <br> (1) Sales to outside <br> customers | 220,123 | 32,769 | 1,766 | 11,228 |
| (2)Intersegment <br> sales/transfers$\quad 21,399$ | 7,793 | 999 | 284 |  |
| Total | 241,523 | 40,563 | 2,765 | 11,513 |
| Operating expenses | 237,553 | 37,533 | 2,544 | 10,307 |
| Operating income (loss) | 3,970 | 3,029 | 221 | 1,205 |


|  | Total | Elimination <br> \& Corporate | Consolidation |
| :--- | ---: | ---: | ---: |
| I Sales and operating incom <br> e <br> Sales <br> (1) Sales to outside <br> customers <br> $(2)$ Intersegment <br> sales/transfers | 265,888 |  |  |
| Total | 30,477 | - | 265,888 |
| Operating expenses | 296,366 | $(30,477)$ | - |
| Operating income (loss) | 287,938 | $(30,477)$ | 265,888 |

(Notes) 1. Countries and regions are classified based on geographical proximity
2. Principle countries in the above area exluding Japan are as follows
(1) North America .....U.S.A., Canada
(2) Asia …. China, Malaysia, Philipines, etc.
(3) Other regions.....Europe and others


[^0]:    (4)Others Division

    Sales of other Companies (combined) was 2,602 million yen ( $-37.0 \% \mathrm{y} / \mathrm{y}$ ) and incurred 471 million yen of operating loss. It is due to declining external sales of Engineering Division and increased cost including investment in information system.

