

FY 2024 3rd Quarter Consolidated Financial Results <IFRS> 9 February 2024

(English translation of the Japanese original)

Listed Company Name: Nippon Sheet Glass Company, Limited Stock Exchange Listing: Tokyo
Code Number: 5202 (URL: <http://www.nsg.com>)

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Submission of quarterly report to MOF: 14 February 2024 Payment of dividends start from: N/A
Quarterly result presentation papers: Yes
Quarterly result presentation meeting: Yes (Teleconference for institutional investors)

1. Consolidated business results for FY 2024 3rd Quarter (From 1 April to 31 December 2023)

(1) Consolidated business results

	Revenue		Operating profit		Profit/(loss) before taxation		Profit/(loss) for the period		Profit/(loss) attributable to owners of the parent		Total comprehensive income	
	¥ millions	%	¥ millions	%	¥ millions	%	¥ millions	%	¥ millions	%	¥ millions	%
3Q FY 2024	612,696	8.2	32,093	32.9	21,075	-	14,086	-	13,503	-	(10,902)	-
3Q FY 2023	566,225	27.8	24,155	66.3	(26,808)	-	(34,809)	-	(37,160)	-	(46,669)	-

	Earnings per share - basic	
3Q FY 2024	¥	132.29
3Q FY 2023	¥	(425.22)

Note: Operating profit in the above table is defined as being operating profit stated before exceptional items.

(2) Changes in financial position

	Total assets	Total equity	Total shareholders' equity	Total shareholders' equity ratio
	¥ millions	¥ millions	¥ millions	%
FY 2024 3rd Quarter	953,522	132,894	110,923	11.6
FY 2023 Full year	951,387	124,868	97,040	10.2

2. Dividends

	Dividends per share				
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
FY 2023 (Actual)	-	¥ 0.00	-	¥ 0.00	¥ 0.00
FY 2024 (Actual)	-	¥ 0.00	-		
FY 2024 (Forecast)			-	¥ 0.00	¥ 0.00

Note:

- There have been no changes to the forecast dividends this quarter.
- The above table shows dividends on common shares. Please refer to "(Reference) Dividends for Class A Shares" for information regarding dividends on Class A shares, which are unlisted and have different rights from common shares.

3. Forecast for FY 2024 (From 1 April 2023 to 31 March 2024)

	Revenue		Operating profit		Profit before taxation		Profit for the period		Profit attributable to owners of the parent		Earnings per share - basic
Full year	¥ millions	%	¥ millions	%	¥ millions	%	¥ millions	%	¥ millions	%	¥
	840,000	10.0	42,000	20.6	23,000	-	14,000	-	13,000	-	121.32

- Note:
- There have been changes to the forecast results this quarter.
 - Forecast of basic earnings per share for FY2024 is calculated by dividing the profit attributable to owners of the parent after deducting preferred dividends for Class A shares (a rate of 6.5% per annum applied to the outstanding balance at 31 March 2024), by 91,083,328 shares which is the number of ordinary shares issued at 31 December 2023, reduced by the number of treasury stock and restricted shares (272,500 shares).
 - For details, please refer to the slides on 2024/3 forecast in 2024/3 Third Quarter Results presentation.

4. Other items

- (1) Changes in status of principle subsidiaries --- No
- (2) Changes implemented to the accounting policies, practice and presentations related to the preparation of quarterly consolidated financial statements
 - (i) Changes due to revisions in accounting standards under IFRS --- No
 - (ii) Changes due to other reasons ---No
 - (iii) Changes in accounting estimates --- No
- (3) Numbers of shares outstanding (common stock)
 - (i) Number of shares issued at the end of the period, including shares held as treasury stock: 91,388,499 shares as of 31 December 2023 and 91,167,199 shares as at 31 March 2023
 - (ii) Number of shares held as treasury stock at the end of the period: 32,671 shares as at 31 December 2023 and 31,064 shares as at 31 March 2023
 - (iii) Average number of shares in issue during the period, after deducting shares held as treasury stock: 90,996,058 shares for the period ending 31 December 2023 and 90,844,268 shares for the period ending 31 December 2022

Status of quarterly review procedures taken by external auditors for the quarterly results

This document (Tanshin) is out of scope for quarterly review by the external auditors.

Explanation for the appropriate usage of performance projections and other special items

The projections contained in this document are based on information currently available to us and certain assumptions that we consider to be reasonable. Hence the actual results may differ. The major factors that may affect the results include but are not limited to the economic and competitive environment in major markets, product supply and demand shifts, currency exchange and interest rate fluctuations, changes in supply of raw materials and fuel and changes and laws and regulations.

(For Reference) Dividends for Class A Shares

Dividends per share related to Class A Shares with different rights from those of common shares are as follows.

	Dividends per share				
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Class A Shares					
FY2023 (Actual)	-	¥ 0.00	-	¥ 65,000.00	¥ 65,000.00
FY2024 (Actual)	-	¥ 0.00	-		
FY2024 (Forecast)			-	¥ 65,000.00	¥ 65,000.00

Note: Number of Class A Shares in issue are 30,000 shares. 40,000 Class A Shares were originally issued on 31 March 2017. On 7 December 2018, the Company acquired and then retired a total of 5,000 Class A shares. On 6 June 2019, the Company acquired and then retired a total of 5,000 Class A shares. The forecast of dividends, for Class A shares that have dividend record dates belonging to FY2024, is ¥ 1,950 million.

[Attachments]

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1. Narratives about financial results

(1) Business Performance

(a) Background to Results

The Group experienced a deterioration in certain key markets during the third quarter, whilst other markets remained steady. The Group's largest Architectural markets in Europe and North America experienced softening demand during the quarter, although demand for solar energy glass was positive. Automotive markets continued to gradually recover, with volumes continuing to benefit from an improvement in supply chain constraints at the Group's customers. Technical glass markets were relatively weak across many areas, although some markets showed signs of improvement.

Group revenues increased by eight percent to ¥ 612,696 million (3Q FY2023 ¥ 566,225 million), with the improvement arising wholly within the Automotive business. Operating profits were ¥ 32,093 million (3Q FY2023 ¥ 24,155 million), with the improvement again being recorded in the Automotive businesses.

The Group experienced a significant devaluation of the Argentine Peso (ARS) when compared to Japanese Yen (JPY) during the third quarter. In accordance with IAS 29 inflation accounting rules, the Group consolidates the revenues and profits of its subsidiaries in Argentina using closing rates of exchange, as opposed to subsidiaries elsewhere which are consolidated using average rates of exchange. Consequently, the devaluation of ARS against JPY has resulted in the revenues and profits arising earlier in the year also being consolidated at the newly devalued ARS exchange rate. The impact of this devaluation is to reduce the Group's cumulative operating profit by approximately ¥ 4,000 million.

Net exceptional items were an overall gain of ¥ 930 million (3Q FY2023 loss of ¥ 43,934 million). The improved net exceptional gain/loss is mainly due to no recurrence of the significant impairment of goodwill arising during the previous year. Net financial expenses increased to ¥ 20,394 million (3Q FY2023 ¥ 11,313 million), due largely to higher prevailing interest rates during the period. As a consequence of the Group's joint venture, SP Glass Holdings B.V., disposing of its Russian subsidiaries, the Group recorded a gain on the reversal of previous impairments of balances owed by joint ventures during the first quarter of ¥ 3,740 million and also recognized a reversal of the previous impairment of the investment in this joint venture of ¥ 1,096 million, included within other gains on equity method investments. Taxation charges of ¥ 6,989 million (3Q FY2023 ¥ 8,001 million) are calculated based on the effective rate expected for the full-year. As a consequence of the improving operating profit, exceptional gains, and the gains arising with respect to equity method investments, the Group recorded a positive profit attributable to owners of the parent of ¥ 13,503 million (3Q FY2023 loss of ¥ 37,160 million).

(b) Review by Business Segment

The Group's business lines cover three core product sectors: Architectural, Automotive, and Technical Glass.

Architectural, representing 45 percent of cumulative revenues, includes the manufacture and sale of flat glass and various interior and exterior glazing products within the commercial and residential markets. It also includes glass for the Solar Energy sector.

Automotive, with 50 percent of cumulative revenues, supplies a wide range of automotive glazing for new vehicles and for replacement markets.

Technical Glass, representing 5 percent of cumulative revenues, comprises several discrete businesses, including the manufacture and sale of very thin glass used as cover glass for displays, lenses and light guides for printers, and glass fiber components for engine timing belts.

Other operations include corporate costs, consolidation adjustments, certain small businesses not included in the segments covered above and the amortization of other intangible assets related to the acquisition of Pilkington.

The table below shows a summary of cumulative results by business segment.

¥ millions	Revenue		Operating profit/(loss)	
	3rd Quarter FY 2024	3rd Quarter FY 2023	3rd Quarter FY 2024	3rd Quarter FY 2023
Architectural	274,507	275,688	26,194	26,192
Automotive	305,857	258,424	9,308	(1,117)
Technical Glass	29,643	29,775	5,692	7,233
Other Operations	2,689	2,338	(9,101)	(8,153)
Total	612,696	566,225	32,093	24,155

Architectural Business

The Architectural business recorded cumulative revenues of ¥ 274,507 million (3Q FY2023: ¥ 275,688 million) and an operating profit of ¥ 26,194 million (3Q FY2023: ¥ 26,192 million).

Architectural revenues and profits were similar to the previous year, with positive results in Japan, South America, and the Group's solar energy business, offsetting a declining performance across Europe and North America.

In Europe, representing 39 percent of the Group's architectural sales, revenues and profits were below the previous year as volumes and prices reduced in line with deteriorating economic activity. The impact of the weaker market conditions was mitigated somewhat by a decrease in input costs.

In Asia, representing 30 percent of the Group's architectural sales, revenues and profits were above the previous year. Results improved in Japan, assisted by improved selling prices, although markets remain depressed in other South East Asia regions. Volumes of glass for solar energy were positive. During the third quarter, the Group completed the conversion of its float glass production line in Malaysia, from the production of architectural products for buildings, to glass for solar energy.

In the Americas, representing 31 percent of the Group's architectural sales, revenues and profits were ahead of the previous year. In North America, results improved with increasing solar energy volumes offsetting a challenging domestic architectural market. Demand in South America was positive, with sales volumes benefitting from the Group's new float glass facility in Argentina, although the revenues and profits expressed in JPY were significantly affected by the devaluation of ARS during the third quarter.

Automotive Business

The Automotive business recorded cumulative revenues of ¥ 305,857 million (3Q FY2023: ¥ 258,424 million) and an operating profit of ¥ 9,308 million (3Q FY2023: loss of ¥ 1,117 million). Higher sales volumes were experienced across most regions, as an easing of supply chain constraints allowed the Group's customers to recover levels of production.

Europe represents 42 percent of the Group's automotive sales. Revenues and profits improved, with increased input costs being partially recovered from customers. Volumes benefitted from improving vehicle sales together with a replenishment of vehicle inventory at customers and distribution networks, with supply chain constraints continuing to ease.

In Asia, representing 19 percent of the Group's automotive sales, revenues and profits also improved from the previous year. Japanese volumes benefitted from increased vehicle sales, and profitability was also assisted by agreements with customers to mitigate the continued high level of input costs.

In the Americas, representing 39 percent of the Group's automotive sales, revenues and profits both increased from the previous year. Demand benefitted from a recovery in vehicle sales and a lessening of supply chain constraints at the Group's customers.

Technical Glass Business

The Technical Glass business recorded cumulative revenues of ¥ 29,643 million (3Q FY2023: ¥ 29,775 million) and an operating profit of ¥ 5,692 million (3Q FY2023: ¥ 7,233 million).

Technical Glass revenues were slightly reduced, with demand varying across sectors. Profits declined, with challenging market conditions in some areas preventing the recovery of increased input costs.

In the Fine Glass business, revenues and profits declined due to an adverse mix of products sold compared to the previous year. In the Information Devices business, demand for printer lenses was adversely affected by weak consumer demand and inventory reductions at the Group's customers. Volumes of glass cord used in engine timing belts benefitted from improving conditions in automotive markets. Metashine sales increased both for automotive and cosmetics applications.

Joint Ventures and Associates

Including both the share of profits arising from joint ventures and associates, and also other gains and losses relating to these investments, the Group recorded a net gain from equity method investments of ¥ 4,706 million (3Q FY2023: ¥ 4,284 million).

The increase in overall gains from joint ventures was due to a reversal of previous impairments of the Group's investment in SP Glass Holdings B.V., a joint venture previously owning subsidiaries in Russia. The impairment reversal of ¥ 1,096 million is included within other gains on equity method investments, and arises following the disposal by SP Glass Holding B.V. of its Russian subsidiaries.

In addition, as a consequence of the same transaction, the Group also recorded a gain on the reversal of previous impairments of financial balances owed by joint ventures of ¥ 3,740 million.

Gains and losses with respect to equity method investments excluding SP Glass Holdings B.V., were slightly below the previous year.

(2) Financial Condition

Total assets at the end of December 2023 were ¥ 953,522 million, representing an increase of ¥ 2,135 million from the end of March 2023. Total equity was ¥ 132,894 million, representing an increase of ¥ 8,026 million from the March 2023 figure of ¥ 124,868 million. The increase in total equity was due mainly to the recorded profit for the period.

Net financial indebtedness increased by ¥ 51,226 million from 31 March 2023 to ¥ 459,149 million at the period end. The increase in indebtedness arose largely from working capital movements and also foreign exchange movements. Foreign exchange movements generated an increase in net indebtedness of ¥ 18,360 million. Excluding working capital movements, underlying cash flows were positive. Gross debt was ¥ 519,494 million at the period end.

Cash inflows from operating activities were ¥ 19,190 million. Cash outflows from investing activities were ¥ 31,569 million, including capital expenditure on property, plant, and equipment of ¥ 39,688 million. As a result, free cash flow was an outflow of ¥ 12,379 million (3Q FY2023 free cash outflow of ¥ 21,406 million).

(3) Prospects

The Group's forecast for the financial year FY2024 is shown on page 2.

For details, please refer to the slides on 2024/3 forecast in 2024/3 Third Quarter Results presentation.

NSG Group has set out its direction as the Medium-Term Vision aiming for becoming a global glass supplier contributing to the world with high value-added glass products and services, under which it will focus on the three areas of contribution: such as Safety & Comfort; Eco Society; and ICT.

At the same time the Group has announced a new medium-term management plan, "Revival Plan 24" (RP24), for a three-year period from 1 April 2021 to 31 March 2024 as the first step to achieve the Medium-Term Vision.

Reviewing the previous Medium-Term Plan (MTP) and reflecting the changes in the business environment, the Group sets RP24 as the period for its business transformation and will execute a drastic reform of its profit structure, with the restoration of financial stability and the transformation of the Group's business portfolio, consisting of the following Three Reforms and Two Key Initiatives.

Three Reforms: Cost structure reform; Business structure reform; Corporate culture reform

Two Key Initiatives: Restoration of financial stability; Transformation into more profitable business portfolio

The Group has established a set of key financial metrics as targets for the end of the RP24 period.

Operating profit margin *1	8%
Net profit *2	More than ¥ 30 billion cumulatively for 3 years
Equity ratio	More than 10%
Free cash flow	More than ¥ 10 billion

*1: Based on operating profit after amortization

*2: Profit attributable to owners of the parent

2. Consolidated financial statements and their notes**(1) (a) Condensed quarterly consolidated income statement**

¥ millions

	Note	Cumulative 3rd Quarter FY24 For the period 1 April 2023 to 31 December 2023	Cumulative 3rd Quarter FY23 For the period 1 April 2022 to 31 December 2022
Revenue	(5)-(c)	612,696	566,225
Cost of sales		(472,363)	(440,527)
Gross profit		140,333	125,698
Other income		515	1,498
Distribution costs		(47,791)	(48,234)
Administrative expenses		(58,266)	(50,212)
Other expenses		(2,698)	(4,595)
Operating profit	(5)-(c)	32,093	24,155
Exceptional items – gains	(5)-(d)	2,107	5,245
Exceptional items – losses	(5)-(d)	(1,177)	(49,179)
Operating profit/(loss) after exceptional items		33,023	(19,779)
Finance income	(5)-(e)	6,248	4,079
Finance expenses	(5)-(e)	(26,642)	(15,392)
Reversal of previous impairment of financial receivables owed by joint ventures and associates	(5)-(f)	3,740	-
Share of post-tax profit of joint ventures and associates accounted for using the equity method		3,682	5,364
Other gains/(losses) on equity method investments	(5)-(f)	1,024	(1,080)
Profit/(loss) before taxation		21,075	(26,808)
Taxation	(5)-(g)	(6,989)	(8,001)
Profit/(Loss) for the period		14,086	(34,809)
Profit attributable to non-controlling interests		583	2,351
Profit/(loss) attributable to owners of the parent		13,503	(37,160)
		14,086	(34,809)
Earnings per share attributable to owners of the parent			
Basic	(5)-(h)	132.29	(425.22)
Diluted	(5)-(h)	95.05	(425.22)

(1) (b) Condensed quarterly consolidated statement of comprehensive income

¥ millions

	Note	Cumulative 3rd Quarter FY24 For the period 1 April 2023 to 31 December 2023	Cumulative 3rd Quarter FY23 For the period 1 April 2022 to 31 December 2022
Profit/(loss) for the period		14,086	(34,809)
Other comprehensive income:			
Items that will not be reclassified to profit or loss:			
Re-measurement of retirement benefit obligations (net of taxation)	(5)-(m)	3,498	5,250
Revaluation of Assets held at Fair Value through Other Comprehensive Income – equity investments (net of taxation)		(1,755)	(2,234)
Sub total		1,743	3,016
Items that may be reclassified subsequently to profit or loss:			
Foreign currency translation adjustments		(17,013)	(5,709)
Revaluation of Assets held at Fair Value through Other Comprehensive Income – other investments (net of taxation)		39	(1,558)
Cash flow hedges:			
- fair value gains (net of taxation)		(9,757)	(7,609)
Sub total		(26,731)	(14,876)
Total other comprehensive income for the period (net of taxation)		(24,988)	(11,860)
Total comprehensive income for the period		(10,902)	(46,669)
Attributable to non-controlling interests		(15,244)	(2,924)
Attributable to owners of the parent		4,342	(43,745)
		(10,902)	(46,669)

(2) Condensed quarterly consolidated balance sheet

¥ millions

	3rd Quarter as at 31 December 2023	FY 2023 as at 31 March 2023
ASSETS		
Non-current assets		
Goodwill	80,389	74,081
Intangible assets	43,610	39,480
Property, plant, and equipment	389,827	370,460
Investment property	131	120
Investments accounted for using the equity method	28,533	25,349
Retirement benefit asset	31,885	28,185
Contract assets	349	378
Trade and other receivables	5,098	13,164
Financial assets:		
– Assets held at Fair Value through Other Comprehensive Income	21,230	22,227
– Derivative financial instruments	6,913	13,011
Deferred tax assets	27,913	28,613
	635,878	615,068
Current assets		
Inventories	171,810	156,918
Contract assets	3,054	3,191
Trade and other receivables	84,638	96,857
Financial assets:		
– Derivative financial instruments	3,684	4,873
Cash and cash equivalents	49,748	69,313
	312,934	331,152
Assets held for sale	4,710	5,167
	317,644	336,319
Total assets	953,522	951,387

(2) Condensed quarterly consolidated balance sheet continued

¥ millions

	3rd Quarter as at 31 December 2023	FY 2023 as at 31 March 2023
LIABILITIES AND EQUITY		
Current liabilities		
Financial liabilities:		
- Borrowings	118,013	161,610
- Derivative financial instruments	3,558	2,102
Trade and other payables	153,969	187,450
Contract liabilities	14,428	14,896
Provisions	16,549	16,194
Deferred income	597	710
	307,114	382,962
Liabilities related to assets held for sale	1,078	1,415
	308,192	384,377
Non-current liabilities		
Financial liabilities:		
- Borrowings	395,080	329,933
- Derivative financial instruments	2,843	1,475
Trade and other payables	7,251	5,503
Contract liabilities	21,808	18,260
Deferred tax liabilities	12,248	14,523
Retirement benefit obligations	50,520	50,676
Provisions	19,427	18,772
Deferred income	3,259	3,000
	512,436	442,142
	820,628	826,519
Equity		
Capital and reserves attributable to the Company's equity shareholders		
Called up share capital	116,849	116,756
Capital surplus	155,822	155,746
Retained earnings	(60,171)	(86,675)
Retained earnings (Translation adjustment at the IFRS transition date)	(68,048)	(68,048)
Other reserves	(33,529)	(20,739)
Total shareholders' equity	110,923	97,040
Non-controlling interests	21,971	27,828
Total equity	132,894	124,868
Total liabilities and equity	953,522	951,387

(3) Condensed quarterly consolidated statement of changes in equity

¥ millions

3rd Quarter FY 2024	Called up share capital	Capital surplus	Retained earnings	Retained earnings (Translation on adjustment at the IFRS translation date)	Other reserves	Total share holders' equity	Non-controlling interests	Total equity
At 1 April 2023	116,756	155,746	(86,675)	(68,048)	(20,739)	97,040	27,828	124,868
Total Comprehensive Income	-	-	17,001	-	(12,659)	4,342	(15,244)	(10,902)
Hyperinflation adjustment	-	-	11,453	-	-	11,453	9,935	21,388
Dividends paid	-	-	(1,950)	-	-	(1,950)	(548)	(2,498)
Share-based compensation with restricted shares	28	11	-	-	-	39	-	39
Stock options	65	65	-	-	(130)	-	-	-
Purchase of treasury stock	-	-	-	-	(1)	(1)	-	(1)
At 31 December 2023	116,849	155,822	(60,171)	(68,048)	(33,529)	110,923	21,971	132,894

¥ millions

3rd Quarter FY 2023	Called up share capital	Capital surplus	Retained earnings	Retained earnings (Translation on adjustment at the IFRS translation date)	Other reserves	Total share holders' equity	Non-controlling interests	Total equity
At 1 April 2022	116,709	155,312	(60,121)	(68,048)	1,439	145,291	24,064	169,355
Total Comprehensive Income	-	-	(31,910)	-	(11,835)	(43,745)	(2,924)	(46,669)
Hyperinflation adjustment	-	-	10,018	-	-	10,018	8,818	18,836
Dividends paid	-	-	(1,950)	-	-	(1,950)	(786)	(2,736)
Share-based compensation with restricted shares	24	12	-	-	-	36	-	36
Stock options	17	17	-	-	(34)	-	-	-
Purchase of treasury stock	-	-	-	-	(1)	(1)	-	(1)
At 31 December 2022	116,750	155,341	(83,963)	(68,048)	(10,431)	109,649	29,172	138,821

(4) Condensed quarterly consolidated statement of cash flow

¥ millions

	Note	3rd Quarter For the period 1 April to 31 December 2023	3rd Quarter For the period 1 April to 31 December 2022
Cash flows from operating activities			
Cash flows generated from operations	(5)-(k)	38,122	21,001
Interest paid		(21,117)	(13,720)
Interest received		6,290	6,468
Tax paid		(4,105)	(5,407)
Net cash in/(out)flows from operating activities		19,190	8,342
Cash flows from investing activities			
Dividends received from joint ventures and associates		3,686	125
Purchase of subsidiaries, net of cash balances held by subsidiaries upon acquisition		-	(7)
Proceeds on disposal of subsidiaries, net of cash balances held by subsidiaries on disposal		-	(1,280)
Purchases of property, plant and equipment		(39,688)	(28,423)
Proceeds on disposal of property, plant and equipment		112	712
Purchases of intangible assets		(2,497)	(689)
Proceeds on disposal of intangible assets		3	1
Purchase of assets held at FVOCI		(12)	(28)
Proceeds on disposal of assets held at FVOCI		1	11
Loans advanced to joint ventures, associates and third parties		(221)	(422)
Loans repaid from joint ventures, associates and third parties		7,047	252
Net cash outflows from investing activities		(31,569)	(29,748)
Cash flows from financing activities			
Dividends paid to owners of the parent		(1,950)	(1,955)
Dividends paid to non-controlling interests		(344)	(786)
Repayment of borrowings		(102,973)	(40,549)
Proceeds from borrowings		92,341	56,135
Increase in treasury stock		(1)	(1)
Net cash inflows/(out) from financing activities		(12,927)	12,844
Decrease in cash and cash equivalents (net of bank overdrafts)		(25,306)	(8,562)
Cash and cash equivalents (net of bank overdrafts) at beginning of period	(5)-(l)	68,518	60,015
Effect of foreign exchange rate changes		(36)	38
Hyperinflation adjustment	(5)-(n)	3,027	1,302
Cash and cash equivalents (net of bank overdrafts) at end of period	(5)-(l)	46,203	52,793

(5) Notes to the condensed quarterly consolidated financial statements

(a) Notes regarding going concern

There were no issues or events arising during the period, which negatively affect the ability of the Group to continue as a going concern.

(b) Accounting policies, critical accounting estimates and assumptions

The principal accounting policies applied to the consolidated financial statements for the period to 31 December 2023 are the same as the ones applied to the consolidated financial statements for the year ended 31 March 2023.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will not usually be equal to the eventual actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period are discussed below.

In each case, unexpected changes in estimates and assumptions could cause a material change in balance sheet assets and liabilities, particularly in the areas noted below.

When assessing the recoverability of certain balance sheet assets such as goodwill and other intangible assets arising on consolidation, the Group compares the value-in-use of the Group's identified Cash Generating Units (CGUs) with the accounting value of assets within each CGU. The value-in-use for this purpose is considered to be the capitalized current value of the future cash flows of each CGU as calculated by discounting the projected future operating cash flows of each cash-generating unit, using an appropriate discount rate. The choice of discount rate is therefore a key determinant in assessing the value-in-use, and is calculated based on prevailing conditions in bond and equity markets. If discount rates increase, as happened during the second quarter of the previous year, then an impairment of assets such as goodwill becomes more likely.

Sales volumes are a key input into expectations of future trading conditions and, consequently, cash flows. Sales prices and input costs are also important factors. The Group experienced an increase in input costs during FY2023, exacerbated by the invasion of Ukraine by Russia prior to the start of that year, although this has reversed somewhat during FY2024. The Group protects against volatility of input costs through hedging techniques, although this does not provide complete protection from all cost increases, particularly over the longer term. The Group expects to recover input costs increases through higher selling prices. The extent of this recovery is likely to vary by business and region. This reflects the Group's expected ability to raise selling prices, based on legal terms of trading and market forces generally.

The recoverability of long-term investments in joint ventures, including loans receivable, is based on the current and expected future trading environment. The expected future trading environment is assessed using reasonable estimates of possible future trading conditions. Where relevant, the Group will also consider the existence of legal restrictions that may prevent the payment of dividends or interest, or repayment of debt by the joint venture when assessing the recoverability of such investments. In addition, the Group would also consider any projected corporate restructurings or other similar transactions that the joint venture may enter, but only in circumstances where the Group considers there is a satisfactory level of confidence that such a transaction will be completed.

(c) Segmental information

The Group is organized on a worldwide basis into the following principal primary operating segments.

The Architectural segment engages in the manufacturing and sale of flat glass and various interior and exterior glazing products within commercial and residential markets. It also includes glass for the solar energy sector.

(c) Segmental information continued

The Automotive segment supplies a wide range of automotive glazing for new vehicles and for replacement markets.

The Technical Glass segment comprises a number of discrete businesses, including the manufacture and sale of very thin glass used as cover glass for displays, lenses and light guides for printers, and glass fiber components for engine timing belts.

The Other segment covers corporate costs, certain small businesses not included in the segments covered above, and consolidation adjustments including amortization and impairment costs recorded with respect to goodwill and intangible assets related to the acquisition of Pilkington plc.

External revenue is disaggregated into three categories; Europe, Asia which includes Japan, and Americas which comprises of North and South Americas.

The Group's revenues comprise sales of glass recognized at a point in time and sales of services recognized over time.

The amortization arising from the acquisition of Pilkington plc was ¥ 176 million in FY2024 Q3 (Q3 FY2023: ¥500 million).

The segmental results for the third quarter to 31 December 2023 were as follows:

	¥ millions				
3rd Quarter FY 2024 For the period 1 April 2023 to 31 December 2023	Architectural	Automotive	Technical Glass	Other Operations	Total
Total revenue	300,762	306,087	31,153	4,257	642,259
Inter-segmental revenue	(26,255)	(230)	(1,510)	(1,568)	(29,563)
External revenue	274,507	305,857	29,643	2,689	612,696
<i>Disaggregation of external revenue by geographical regions:</i>					
<i>Europe</i>	107,143	127,158	7,588	1,814	243,703
<i>Asia</i>	82,712	59,470	20,671	875	163,728
<i>Americas</i>	84,652	119,229	1,384	-	205,265
Operating profit/(loss)	26,194	9,308	5,692	(9,101)	32,093
Exceptional items – gains	1,138	-	(743)	1,712	2,107
Exceptional items – losses	(1,036)	(136)	-	(5)	(1,177)
Operating profit after exceptional items					33,023
Finance costs – net					(20,394)
Reversal of previous impairment of financial receivables owed by joint ventures and associates					3,740
Share of post-tax profit from joint ventures and associates					3,682
Other gains on equity method investments					1,024
Profit before taxation					21,075
Taxation					(6,989)
Profit for the period from continuing operations					14,086

(c) Segmental information continued

The segmental results for the third quarter to 31 December 2022 were as follows:

	¥ millions				
3rd Quarter FY 2023 For the period 1 April 2022 to 31 December 2022	Architectural	Automotive	Technical Glass	Other Operations	Total
Total revenue	296,148	259,034	31,748	3,762	590,692
Inter-segmental revenue	(20,460)	(610)	(1,973)	(1,424)	(24,467)
External revenue	275,688	258,424	29,775	2,338	566,225
<i>Disaggregation of external revenue by geographical regions:</i>					
<i>Europe</i>	117,972	107,573	6,814	1,555	233,914
<i>Asia</i>	74,766	49,377	21,752	783	146,678
<i>Americas</i>	82,950	101,474	1,209	-	185,633
Operating profit/(loss)	26,192	(1,117)	7,233	(8,153)	24,155
Exceptional items – gains	738	1,338	-	3,169	5,245
Exceptional items – losses	(127)	(202)	(8)	(48,842)	(49,179)
Operating loss after exceptional items					(19,779)
Finance costs – net					(11,313)
Share of post-tax profit from joint ventures and associates					5,364
Other losses on equity method investments					(1,080)
Loss before taxation					(26,808)
Taxation					(8,001)
Loss for the period from continuing operations					(34,809)

The segmental assets at 31 December 2023 and capital expenditure for the period ended 31 December 2023 were as follows:

	¥ millions				
	Architectural	Automotive	Technical Glass	Other Operations	Total
Net trading assets	228,975	202,919	36,796	7,290	475,980
Capital expenditure (including intangibles)	29,285	8,161	457	557	38,460

The segmental assets at 31 December 2022 and capital expenditure for the period ended 31 December 2022 were as follows:

	¥ millions				
	Architectural	Automotive	Technical Glass	Other Operations	Total
Net trading assets	206,063	193,484	32,245	3,918	435,710
Capital expenditure (including intangibles)	13,689	10,333	1,035	1,275	26,332

Net trading assets consist of property, plant and equipment, investment property, intangible assets excluding those arising from a business combination, inventories, trade and other receivables and trade and other payables, contract assets and liabilities.

Capital expenditure comprises additions to property, plant, and equipment (owned) and intangible assets.

(d) Exceptional items

¥ millions

	Cumulative 3rd Quarter FY 2024 For the period 1 April to 31 December 2023	Cumulative 3rd Quarter FY 2023 For the period 1 April to 31 December 2022
Exceptional items – gains:		
Settlement of litigation matters (a)	985	2,839
Gain on disposal of subsidiaries and businesses (b)	969	1,501
Gain on disposal of non-current assets (c)	-	603
Reversal of surplus provisions (d)	-	241
Reversal of previous impairments (e)	150	55
Others	3	6
	2,107	5,245
Exceptional items – losses:		
Impairment of non-current assets (f)	(555)	-
Write down of inventories (g)	(188)	-
Restructuring costs, including employee termination payments (d)	(349)	(152)
Settlement of litigation matters (a)	(67)	(146)
Impairment of goodwill & intangible assets (h)	-	(48,776)
Others	(18)	(105)
	(1,177)	(49,179)
	930	(43,934)

- (a) The gain on the settlement of litigation matters relates mainly to an additional settlement agreed with the Group's insurer and broker following the suspension of production at the Group's facility in Laurinburg, North Carolina, U.S.A, following an electrical power outage at this facility during Q1 of FY2020. The Group has been engaged in a dispute with its insurer and its broker regarding the value of insurance coverage following this event, and has reached a settlement that has resulted in an additional amount of \$6 million being paid to the Group.

The previous-year gain on the settlement of litigation matters related mainly to an additional settlement agreed with the Group's insurer and broker following damage to the Group's facility at Ottawa, Illinois, U.S.A, as a consequence of a Tornado during Q4 of FY2017. The Group had been engaged in a dispute with its insurer and its broker regarding the value of insurance coverage following this event, and reached a settlement that resulted in an additional amount of \$20 million being paid to the Group.

In both the current and previous year, the settlement of litigation matters within exceptional items (losses), relates to legal claims arising as a result of transactions that were previously recorded as exceptional items.

- (b) The gain on disposal of subsidiaries and businesses relates mainly to the recycling to the income statement of previous foreign exchange gains, recorded within the Statement of Comprehensive Income, relating to the Company's investments in a Chinese automotive subsidiary, after the repayment of capital by the holding company of that subsidiary during the third quarter, following the disposal of that subsidiary in a previous year. In addition, this item also includes adjustments arising to the variable element of the sales price of business disposals recorded as exceptional gains in previous years.

The previous-year gain on disposal of subsidiaries related to the disposal of Guilin Pilkington Safety Glass Co., Limited and Tianjin NSG Safety Glass Co., Limited, two companies involved in the processing and distribution of automotive glass in China. These companies were sold to SYP Kangqiao Autoglass Co., Limited, a company in which the NSG Group held a 20 percent investment, and which is accounted for by the Group as an associate using the equity method of accounting. As part of this disposal the Group reinvested the

sales proceeds into additional equity of SYP Kangqiao Autoglass Co., Limited, increasing the Group's shareholding in this entity to 28.6 percent. The gain on disposal related mainly to the recycling of historic foreign exchange movements relating to these former subsidiary companies into the Consolidated Income Statement from the Statement of Comprehensive Income.

- (c) The previous-year gain on disposal of non-current assets relates to the disposal of property, plant & equipment within the Architectural business in Europe.
- (d) Reversal of surplus provisions during the prior years relates to the reversal of restructuring provisions established previously.

Restructuring costs principally include the cost of compensating redundant employees for the termination of their contracts of employment.

- (e) The reversal of previous impairments relates to the impairment of property, plant & equipment assets at the Architectural business in Asia.

In the prior year, the reversal of previous impairments related to assets within the Architectural business in Europe.

- (f) The impairment of non-current assets relates to the impairment of property, plant & equipment within the Architectural business in Asia.
- (g) The write-down of inventories also relates to the Architectural business in Asia.
- (h) The previous-year impairment of goodwill and intangible assets represented a full impairment of all remaining goodwill and intangible assets relating to the Group's automotive business unit in Europe, originally arising on the acquisition of Pilkington in 2006. The impairment was calculated by comparing the value-in-use with the accounting book values of this business unit. The value-in-use was calculated by discounting predicted future cash flows using an appropriate discount rate, determined using bond and equity market conditions prevailing at the balance sheet date.

An impairment was recorded largely as a consequence of an increase in discount rates during the previous year. At 31 March 2022 the Group calculated the value-in-use of this business unit using a discount rate of 6.92 percent. At 30 September 2022, the discount rate used was 8.8 percent. Future economic prospects generally deteriorated during the second quarter of the previous year, largely as a consequence of rising inflation and interest rates. Such factors were directly linked to the increased discount rate used in the Group's impairment testing process.

(e) Finance income and expenses

¥ millions

	Cumulative 3rd Quarter For the period 1 April to 31 December 2023	Cumulative 3rd Quarter For the period 1 April to 31 December 2022
Finance income		
Interest income	4,352	1,433
Foreign exchange transaction gains	296	252
Gain on net monetary position	1,600	2,394
	6,248	4,079
Finance expenses		
Interest expense:		
– bank and other borrowings	(21,339)	(13,227)
Dividend on non-equity preference shares due to minority shareholders	(232)	(211)
Foreign exchange transaction losses	(1,723)	(342)
Other interest and similar charges	(3,096)	(1,554)
	(26,390)	(15,334)
Unwinding discounts on provisions	(224)	(185)
Retirement benefit obligations		
– net finance charge	(28)	127
	(26,642)	(15,392)
	(20,394)	(11,313)

(f) Investments accounted for using the equity method

The Group's Joint Venture, SP Glass Holdings B.V. disposed its subsidiaries in Russia during the first quarter of the year. As a consequence of this transaction, the Group recorded a reversal of previous impairments of the its investment in SP Glass Holdings B.V. of ¥ 1,096 million and also recorded a reversal of the previous impairment of a financial receivable owed by a Russian subsidiary of SP Glass Holdings BV of ¥ 3,740 million. These two items are presented separately in the consolidated income statement as other gains/(losses) on equity method investments and as reversal of previous impairment of financial receivables owed by joint ventures and associates respectively. The value recorded in total as other gains/(losses) on equity method investments also includes a charge of ¥ 72 million relating to the impairment of the Group's share of the profits of SP Glass Holdings B.V. earned during the first quarter of the year, prior to the disposal of its subsidiaries in Russia.

(g) Taxation

The tax charge on the profit before taxation, excluding the Group's share of the net results of joint ventures and associates, is a rate of 40.2 percent for the three quarters to 31 December 2023 (3Q FY2023 - a rate of 66.8 percent after excluding the impact of goodwill impairment). The tax charge for the period is based on the estimated effective rate for the year to 31 March 2024.

(h) Earnings per share**(i) Basic**

Basic earnings per share is calculated by dividing the profit attributable to owners of the parent, after deducting dividends paid to holders of Class A shares, by the weighted average number of ordinary shares in issue during the year. The dividends related to Class A shares are calculated by the dividend rate defined in the terms and conditions of the shares. The weighted average number of ordinary shares excludes ordinary shares purchased by the company and held as treasury shares, and restricted shares which have not been satisfied the conditions to lift the restriction.

	Cumulative Quarter ended 31 December 2023	Cumulative Quarter ended 31 December 2022
	¥ millions	¥ millions
Profit/(loss) attributable to owners of the parent	13,503	(37,160)
Adjustment for;		
– Dividends on Class A shares	(1,465)	(1,469)
Profit/(loss) used to determine basic earnings per share	12,038	(38,629)
	Thousands	Thousands
Weighted average number to ordinary shares in issue	90,996	90,844
	¥	¥
Basic earnings per share	132.29	(425.22)

(ii) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares, following the exercise of share options and exercise of put options, attached to Class A shares, for which the consideration is common shares. Also Restricted shares for share-based payment plan are treated as dilutive potential ordinary shares if certain conditions are met. As for share options, a calculation is performed to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to the outstanding share options. The number of shares calculated as above is deducted from the number of shares that would have been issued assuming the exercise of the share options. Regarding restricted shares for share-based payment plan, during period from the start date of the transfer restriction period to the date of the first Ordinary General Meeting of Shareholders of the Company, if the fair value (determined as the average annual market share price of the Company's shares) exceeds the issue price, equivalent of the delivered service as consideration for compensation are treated as dilutive potential ordinary shares. As for Class A shares, a calculation is performed to determine the number of shares that would have been issued, assuming a conversion to common shares that is most advantageous for holders of the class shares. Conversion of Class A shares to common shares is reflected in the diluted earnings per share, using the factor applied to the case where the put options are exercised from 1 July 2022 onward, if the conversion has dilutive effect.

	Cumulative Quarter ended 31 December 2023	Cumulative Quarter ended 31 December 2022
	¥ millions	¥ millions
Profit/(loss) attributable to owners of the parent	13,503	(37,160)
Adjustment for:		
– Dividends on Class A shares	-	(1,469)
Profit/(loss) used to determine diluted earnings per share	13,503	(38,629)
	Thousands	Thousands
Weighted average number to ordinary shares in issue	90,996	90,844
Adjustment for:		
– Share options	353	-
– Class A shares	50,679	-
– Restricted shares	29	-
Weighted average number of ordinary shares for diluted earnings per share	142,057	90,844
	¥	¥
Diluted earnings per share	95.05	(425.22)

Diluted earnings per share for the previous period do not include stock options, restricted shares, and Class A shares due to the anti-dilutive effect caused by the loss during the period.

(i) Dividends

(i) Dividends on ordinary shares

	Quarter ended 31 December 2023	Quarter ended 31 December 2022
Declared and paid during the period:		
Final dividend for the previous year		
Dividend total (¥ millions)	-	-
Dividend per share (¥)	-	-

(ii) Dividends on Class A shares

	Quarter ended 31 December 2023	Quarter ended 31 December 2022
Declared and paid during the period:		
Final dividend for the previous year		
Dividend total (¥ millions)	1,950	1,950
Dividend per share (¥)	65,000	65,000

(j) Exchange rates

The principal exchange rates used for the translation of foreign currencies were as follows:

	Quarter ended 31 December 2023		Year ended 31 March 2023	Quarter ended 31 December 2022		
	Average	Closing	Average	Average	Closing	Average
GBP	179	181	163	165	164	160
US dollar	143	143	135	133	137	132
Euro	154	157	141	145	140	140
Argentine peso	-	0.18	-	0.64	-	0.76

(k) Cash flows generated from operations

¥ millions

	3rd Quarter for the period 1 April 2023 to 31 December 2023	3rd Quarter for the period 1 April 2022 to 31 December 2022
Profit/(loss) for the period from continuing operations	14,086	(34,809)
Adjustments for:		
Taxation	6,989	8,001
Depreciation	31,218	28,296
Amortization	1,697	1,921
Impairment	709	50,353
Reversal of impairments	(147)	(55)
(Gain)/loss on sale of property, plant, and equipment	(6)	(571)
Gain on sale of subsidiaries and joint ventures	(969)	(1,483)
Grants and deferred income	(311)	(219)
Finance income	(6,248)	(4,079)
Finance expenses	26,642	15,392
Reversal of previous impairment of financial receivables owed by joint ventures and associates	(3,740)	-
Share of (profit)/loss from joint ventures and associates	(3,682)	(5,364)
Other losses on equity method investments	(1,024)	1,080
Other items	19	(1,089)
Operating cash flows before movement in provisions and working capital	65,233	57,374
Decrease in provisions and retirement benefit obligations	(3,002)	(3,806)
Changes in working capital:		
– inventories	(10,807)	(24,788)
– trade and other receivables	15,285	(13,034)
– trade and other payables	(32,816)	(3,767)
– contract balances	4,229	9,022
Net change in working capital	(24,109)	(32,567)
Cash flows generated from operations	38,122	21,001

(l) Cash and cash equivalents

¥ millions

	As at 31 March 2023	As at 31 March 2022
Cash and cash equivalents	69,313	60,464
Bank overdrafts	(795)	(449)
	68,518	60,015

¥ millions

	As at 31 December 2023	As at 31 December 2022
Cash and cash equivalents	49,748	58,604
Bank overdrafts	(3,545)	(5,811)
	46,203	52,793

(m) Retirement Benefit Obligations

On 22 November 2023, the U.K. Government announced a reduction in the rate of taxation that would apply on the refund of surplus amounts to a sponsoring employer from a UK pension scheme. This rate of taxation will reduce to 25 percent from 35 percent with effect from 6 April 2024. The Group has two U.K. pension schemes which have an accounting surplus, and the Group has therefore reduced the tax rate applied to these surpluses from 35 percent to 25 percent, as the surplus on these schemes would be expected to be remitted back to the Group entirely after 6 April 2024. The Group recognizes this tax on pension surplus within a net pension surplus asset on its balance sheet, rather than included within taxation, or deferred taxation, liabilities. The effect of this reduction in taxation on pension surplus is to increase the Group's recognized pension surplus asset by ¥ 4,090 million at 31 December 2023, with a corresponding credit recognized in the Statement of Comprehensive Income.

(n) Hyperinflationary accounting adjustments

As from the second quarter of FY 2019, the wholesale price index in Argentina indicated that cumulative 3-year inflation had exceeded 100 percent. Consequently, the Group has concluded that its subsidiaries in Argentina, each of which has the Argentine Peso as a functional currency, are currently operating in a hyperinflationary environment. The Group has therefore applied accounting adjustments to the underlying financial results and position of its subsidiaries in Argentina as required by IAS 29 'Financial Reporting in Hyperinflationary Economies'.

As required by IAS 29, the Group's consolidated financial statements will include the results and financial position of its Argentinian subsidiaries, restated in terms of the measuring unit current at the period end date.

For the restatement of results and financial positions of its Argentinian subsidiaries, the Group will apply the conversion coefficient derived from the Internal Wholesales Price Index (IPIM) published by Instituto Nacional de Estadística y Censos de la República Argentina (INDEC). IPIM and corresponding conversion coefficients from June 2006 are presented below.

Balance sheet date	Internal Wholesales Price Index (IPIM) (30 June 2006 = 100)	Conversion coefficient
30 June 2006	100.0	167.195
31 March 2007	103.9	160.975
31 March 2008	120.2	139.087
31 March 2009	128.7	129.907
31 March 2010	146.5	114.130
31 March 2011	165.5	101.030
31 March 2012	186.7	89.541
31 March 2013	211.1	79.188
31 March 2014	265.6	62.956
31 March 2015	305.7	54.684
31 March 2016	390.6	42.802
31 March 2017	467.2	35.785
31 March 2018	596.1	28.050
31 March 2019	970.9	17.220
31 March 2020	1,440.8	11.604
31 March 2021	2,046.4	8.170
31 March 2022	3,162.1	5.288
31 March 2023	6,402.2	2.612
30 April 2023	7,111.4	2.351
31 May 2023	7,664.2	2.182
30 June 2023	8,120.3	2.059
31 July 2023	8,635.5	1.936
31 August 2023	9,709.9	1.722
30 September 2023	10,947.8	1.527
31 October 2023	11,856.7	1.410
30 November 2023	13,375.6	1.250
31 December 2023	16,719.5	1.000

The Group's subsidiaries in Argentina will restate their non-monetary items held at historical cost, namely property, plant, and equipment, by applying the conversion coefficient based on when the items were initially recognized. Monetary items and non-monetary items held at current cost will not be restated, as they are expressed in terms of the measuring unit current at the period end date. The effect of inflation on the net monetary position of the Group's Argentinian subsidiaries is presented in the finance expenses section of the income statement.

The Argentinian subsidiaries' income statement and cash flow statement will also be restated, applying the conversion coefficient for the current financial year as shown in the above table.

For the purpose of consolidation, the results and financial position of the Group's Argentinian subsidiaries are translated using the closing exchange rates at the period end date. Comparative financial statements are not restated based on IAS 21 'The Effects of Changes in Foreign Exchange Rates' para 42(b).

(o) Significant subsequent events

There were no significant subsequent events.