

1 November 2018

## FY2019 2ND QUARTER RESULTS

(1 April 2018 to 30 September 2018)

- **Year-on-year revenue growth with profits in line with forecast**
- **Significant increase in net profit due to reduced finance costs and one-off factors**
- **Markets to remain stable for the remainder of the year**
- **Commencing redemption of Class A shares and distribution of centennial commemoration dividends**
- **Steady progress continues towards delivery of annual forecast**

### Year-on-year revenue growth with profits in line with forecast

- Group revenues of ¥ 308.1bn increased from the previous year (FY18 Q2: ¥ 294.0bn\*), with VA revenue growth and improving markets especially in Europe
- Trading profit of ¥ 18.8bn, supported by improved profitability in Automotive Europe and Technical Glass (FY18 Q2: ¥ 18.6bn\*)

	Revenue		Operating Profit	
	FY19 Q2	FY18 Q2*	FY19 Q2	FY18 Q2*
Architectural Glass	<b>¥ 121.7bn</b>	¥ 117.5bn	<b>¥ 11.9bn</b>	¥ 13.3bn
Automotive Glass	<b>¥ 160.8bn</b>	¥ 152.0bn	<b>¥ 7.4bn</b>	¥ 5.9bn
Technical Glass	<b>¥ 25.0bn</b>	¥ 24.1bn	<b>¥ 4.4bn</b>	¥ 3.2bn

### Significant increase in net profit due to reduced finance costs and one-off factors

- Profit attributable to owners of the parent improved by 94% from the previous year to ¥ 9.3bn (FY18 Q2: ¥ 4.8bn\*)

### Markets to remain stable for the remainder of the year

- Architectural: Stable European markets, solar demand to increase
- Automotive: Profitability continues to improve in Europe, recovery of demand in South America
- Technical Glass: Led by improved profitability in Display

### Commencing redemption of Class A shares and distribution of centennial commemoration dividends


- Commencing redemption of Class A shares reflect the continued improvement of the Group's net profit

### Steady progress continues towards delivery of annual forecast

- No changes to the annual forecast

\*: Restated due to adoption of IFRS15 "Revenue from Contracts with Customers"

**Excerpt from NSG Group FY2019 2nd Quarter financial results presentation,  
1 November 2018**

<b>Consolidated Income Statement</b>				
(JPY bn)	<b>FY2018</b>	<b>FY2019</b>	<b>FY2019</b>	
	<b>2nd <sup>*1</sup></b>	<b>2nd</b>	<b>Full year</b>	
	<b>Quarter</b>	<b>Quarter</b>	<b>forecast</b>	
<b>Revenue</b>	<b>294.0</b>	<b>308.1</b>	<b>630.0</b>	
<b>Trading profit</b>	<b>18.6</b>	<b>18.8</b>	<b>43.0</b>	
Amortization <sup>*2</sup>	(1.0)	(1.0)	(2.0)	
<b>Operating profit</b>	<b>17.6</b>	<b>17.8</b>	<b>41.0</b>	
Exceptional items	(1.8)	(1.2)	(7.0)	
Finance expenses (net)	(7.6)	(6.7)	(13.0)	
Share of JVs and associates	1.0	3.8	3.0	
<b>Profit before taxation</b>	<b>9.2</b>	<b>13.7</b>	<b>24.0</b>	
<b>Profit for the period</b>	<b>5.5</b>	<b>10.0</b>	<b>16.0</b>	
<b>Profit attributable to owners of the parent</b>	<b>4.8</b>	<b>9.3</b>	<b>14.0</b>	
EBITDA	31.5	32.0		

\*1: Restated due to adoption of IFRS15 "Revenue from contracts with customers"  
\*2: Amortization arising from the acquisition of Pilkington plc only

**On track to achieve annual forecast**

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