

Financial Year ending 31 March 2026 Quarter 1 Results

- **Decrease in revenue partly with FX movement but increase in operating profit due to better European Architectural.**
A good start to return to net profit
- **Forecasts remaining unchanged although uncertainties arising from US tariff policy.**
Taking any appropriate actions continuously across the Group to improve profits
- **Continuing to improve profitability and cash generation to stabilize financial status under the Medium Term Plan "2030 Vision: Shift the Phase"**

1. Financial Year ending 31 March 2026 Quarter 1 Results

- Group Q1 revenue decreased to JPY 210.2 bn (-6.2 bn, -2.9% YoY), but operating profit increased to JPY 6.9 bn (+2.1 bn, +44.3% YoY). While revenue decreased partly with FX movement, operating profit increased with significant improvement in European Architectural business from the previous year
- Exceptional items (net) of JPY 1.7 bn (+1.5 bn YoY) including gains on transfer of the Group's equity interest in Vietnam Float Glass Co., Ltd., a subsidiary manufacturing architectural glass in Vietnam
- Finance expenses (net) increased to JPY 6.8 bn from JPY 6.0 bn by JPY 0.8 bn. Share of JVs and associates' profits was JPY 1.3 bn (+0.2 bn YoY) which improved from the previous year
- The taxation charge of JPY 2.3 bn (credit of JPY 2.6 bn in PY) is calculated based on the effective tax rate expected for the full year. Accordingly, profit for the period was JPY 0.5 bn (-2.2 bn, -82.9% YoY) and net loss* was JPY 0.2 bn (net profit of JPY 2.4 bn in PY)
- Free cash flow was negative JPY 26.4 bn (+5.3 bn YoY) reflecting seasonal working capital movement. Shareholders' equity ratio decreased to 9.9% (-0.5pt vs PY end) due to FX movement. Interest-bearing debt increased to JPY 532.5 bn (+7.7 bn vs PY end)

<Consolidated Income Statement>

(JPY bn)	Q1 (3 months)		
	FY2025/3	FY2026/3	Change
Revenue	216.4	210.2	(6.2)
Operating profit	4.8	6.9	2.1
ROS: Return on sales	2.2%	3.3%	+1.1pt
Exceptional items (net)	0.2	1.7	1.5
Operating profit after exceptional items	4.9	8.5	3.6
Finance expenses (net)	(6.0)	(6.8)	(0.8)
Share of JVs and associates' profits	1.1	1.3	0.2
Other gains/(losses) on equity method investments	-	(0.4)	(0.4)
Profit before taxation	0.0	2.7	2.7
Profit for the period	2.7	0.5	(2.2)
Net profit/(loss) *	2.4	(0.2)	(2.6)
EBITDA	17.5	19.8	2.3
Free Cash Flow	(31.7)	(26.4)	5.3

*Profit/(loss) attributable to owners of the parent

(JPY bn)	31 March 2025	30 June 2025	Change
Total Assets	1,032.9	1,001.5	(31.5)
Shareholders' equity	108.1	99.6	(8.4)
Shareholders' Equity Ratio	10.5%	9.9%	(0.5) pt
Interest-bearing Debt	524.8	532.5	7.7

<Business Results>

Architectural Glass	Revenue decreased YoY due to FX movement, but OP largely increased mainly due to sales price and cost improvement in Europe where float lines were ceased. Transfer completed of its equity interest in Vietnam Float Glass Co., Ltd. Robust demand continuing for solar energy glass. Costs for start-up of a new facility were almost in line with the plan
Automotive Glass	Revenue decreased partly due to FX movement. Similar OP to PY with unfavorable costs partly mitigated by improvement in AGR. In Europe, Japan, and North America, slow sales volumes and prices in OE, partly mitigated by AGR with better sales volumes/mix and prices. Adjustments of production schedules are on track in Europe, particularly in Germany and Italy
Technical Glass	Revenue and OP impacted by sales mix in some products. In fine glass, sales in some products are expected to be carried over to H2

(JPY bn)	FY2025/3	FY2026/3	Change
	Q1 (3 months)	Q1 (3 months)	
Revenue			
Architectural Glass	90.2	89.2	(1.0)
Automotive Glass	113.6	109.8	(3.8)
Technical Glass	12.4	11.0	(1.4)
Other	0.2	0.1	(0.1)
Total Revenue	216.4	210.2	(6.2)
Operating profit			
Architectural Glass	3.3	6.7	3.3
Automotive Glass	2.5	2.4	(0.2)
Technical Glass	2.0	1.3	(0.7)
Other	(3.1)	(3.4)	(0.3)
Total Operating profit	4.8	6.9	2.1

2. Forecast for Financial Year ending 31 March 2026

- Forecasts remaining unchanged.
Returning to net profit for FY2026/3 reflecting European market improvement during H2 while uncertainty with US tariff policy ongoing
- Assuming appreciated JPY for major foreign currencies, compared to FY2025/3
- Increase of energy and material costs assumed with other costs rise including labor reflecting inflation
- Taking further actions across the Group to improve profits early including cost reductions

<Forecast for Financial Year ending 31 March 2026>

(JPY bn)	FY2025/3 Actual		FY2026/3 Forecast		Change	
	H1	Full-year	H1	Full-year	H1	Full-year
Revenue	422.4	840.4	420.0	850.0	(2.4)	9.6
Operating profit	10.2	16.5	10.0	31.0	(0.2)	14.5
Exceptional items (net)	(0.0)	(5.2)	1.0	1.0	1.0	6.2
Operating profit after exceptional items	10.2	11.2	11.0	32.0	0.8	20.8
Finance expenses (net)	(12.6)	(25.3)	(13.0)	(27.0)	(0.4)	(1.7)
Share of JVs and associates' profits	2.5	5.5	3.0	6.0	0.5	0.5
Profit/(loss) before taxation	0.2	(8.5)	1.0	11.0	0.8	19.5
Profit/(loss) for the period	(3.4)	(13.5)	(2.0)	4.0	1.4	17.5
Net profit/(loss) *	(3.9)	(13.8)	(3.0)	2.0	0.9	15.8

*Profit/(loss) attributable to owners of the parent

3. US Tariff Policy Impact on Business

US Tariff Policy Impact on Business



**Glass products basically being manufactured locally at the place of consumption.
Eyes on the policy and mitigating its impact with price pass-through, while uncertainty**

1. Impact on Revenue

(1) Architectural

- Potential decline in demand arising from investment restraint due to economic uncertainty in USA
- Solar energy glass possibly affected by customers production in light of tariff policy.
Chinese competitors being subject to higher tariff

(2) Automotive

- Original Equipment (OE)
Possibility to be affected by reduced demand for US bound vehicle production
- After Glass Replacement (AGR)
Possibility to see volume decline in response to increased prices of some products in Mexico.
Improvement in sales price with a contribution of the difference in tariff rates between Mexico and China

2. Impact on Cost

- Possibility of increase in input costs, but its impacts being mitigated with price pass-through

4. Update of "2030 Vision: Shift the Phase"

Update of "2030 Vision: Shift the Phase" - Financial Targets



**Recovering trend from the PY largely impacted by the economic slowdown in Europe.
Continue to improve profitability and cash generation to stabilize financial status**

		FY2027/3 Targets	FY2030/3 Targets	FY2026/3 Q1 Actual
Profitability (P/L)	Operating profit	JPY 64.0 bn		JPY 6.9 bn: increase YoY with improvement in European Architectural glass business
	ROS	7%	10% or more	3.3% : increased by 1.1pt YoY
Cash Generation (C/F)	Free cash flow	JPY 27.0 bn		JPY (26.4) bn: negative free cash flow due to seasonal working capital movement
Stabilization of Financial Status (B/S)	Interest-bearing debt	JPY 442.0 bn		JPY 532.5 bn : increased by JPY 7.7 bn from the previous year end
	Shareholders' equity ratio	15%		9.9% : decreased by 0.5pt from the previous year end

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