

Financial Year ending 31 March 2025 Quarter 1 Results

- **OP decreased mainly in Architectural largely affected by economic slowdown in Europe while revenue increased partly helped by weaker JPY**
- **Profits forecasts revised downward for both H1 and full year reflecting Q1 performance. Taking any appropriate actions to improve profits including cost reductions throughout the Group**
- **Starting “2030 Vision : Shift the Phase” in headwind, the Group continue to improve profitability and cash generation to stabilize financial status**

1. Financial Year ending 31 March 2025 Quarter 1 Results

- Group Q1 revenue of JPY 216.4 billion (+8.5 bn, +4.1% YoY), and operating profit of JPY 4.8 billion (-9.8 bn, -67.3% YoY). Revenue increased by contribution of Automotive business with price improvement and partly helped by depreciated JPY, however, operating profit decreased in all businesses, especially in Architectural business affected by European economic slowdown
- Finance expenses decreased to JPY 6.0 billion from JPY 6.4 billion by JPY 0.4 billion. Share of JVs and associates’ profits was JPY 1.1 billion (+0.1 bn YoY) while in the previous year, reversal of previous impairment of financial receivables owed by JVs and associates of JPY 3.7 billion and other gains on equity method investments of JPY 1.1 billion recorded following the disposal of Russian JV business
- Taxation credit of JPY 2.6 billion (FY2024/3 Q1 was a charge of JPY 5.7 bn) was calculated based on the effective tax rate expected for the full year. As a result, profit for the period of JPY 2.7 billion (-4.9 bn, -64.8% YoY) and net profit* of JPY 2.4 billion (-4.6 bn, -65.8% YoY), starting the year in headwind
- Shareholders’ equity ratio improved to 13.9% (+1.6pt vs PY end).
Free Cash Flow is negative JPY 31.7 billion (-0.1 bn YoY) reflecting seasonal working capital movement.
Interest-bearing debt increased to JPY 541.8 billion (+35.4 bn vs PY end)

<Consolidated Income Statement>

(JPY bn)	Q1 (3 months)		
	FY2024/3	FY2025/3	Change
Revenue	208.0	216.4	8.5
Operating profit	14.6	4.8	(9.8)
ROS: Return on sales	7.0%	2.2%	(4.8) pt
Exceptional items (net)	(0.8)	0.2	0.9
Operating profit after exceptional items	13.8	4.9	(8.9)
Finance expenses (net)	(6.4)	(6.0)	0.4
Reversal of previous impairment of financial receivables owed by JVs and associates	3.7	-	(3.7)
Share of JVs and associates’ profits	1.0	1.1	0.1
Other gains/(losses) on equity method investments	1.1	-	(1.1)
Profit before taxation	13.3	0.0	(13.2)
Profit for the period	7.5	2.7	(4.9)
Net profit*	7.0	2.4	(4.6)
EBITDA	25.3	17.5	(7.9)
Free Cash Flow	(31.6)	(31.7)	(0.1)

*Profit attributable to owners of the parent

(JPY bn)	31 March 2024	30 June 2024	Change
Total Assets	1,007.6	1,058.5	50.9
Shareholders' equity	124.3	147.3	23.0
Shareholders' Equity Ratio	12.3%	13.9%	+1.6pt
Interest-bearing Debt	506.5	541.8	35.4

<Business Results>

Architectural Glass	Revenue and OP decrease YoY due to sales volume and price decrease in many countries especially in Europe. Early closure of a float line in Germany. Robust demand continuing for solar energy glass. A new facility in Malaysia which started production in last December contributing to profit. Good progress in conversion of an existing float line in USA
Automotive Glass	Revenue increase with a conclusion of price agreements with customers and partly helped by weaker JPY. OP decrease reflecting other price increase mainly labor
Technical Glass	Revenue improvement due to demand increase in many businesses accompanying with sign of markets recovery, but similar OP to the previous year affected by other cost rises

(JPY bn)	FY2024/3		FY2025/3		Change
	Q1 (3 months)		Q1 (3 months)		
Revenue					
Architectural Glass	95.8		90.2		(5.5)
Automotive Glass	100.9		113.6		12.7
Technical Glass	10.0		12.4		2.4
Other	1.3		0.2		(1.1)
Total Revenue	208.0		216.4		8.5
Operating profit					
Architectural Glass	11.9		3.3		(8.6)
Automotive Glass	3.2		2.5		(0.7)
Technical Glass	2.1		2.0		(0.1)
Other	(2.7)		(3.1)		(0.4)
Total Operating profit	14.6		4.8		(9.8)

2. Forecast for Financial Year ending March 2025

- Revised forecasts of operating profit, profit before taxation, profit for the period, and net profit downwards for H1 and full year reflecting Q1 results largely impacted by European economic slowdown
- Maintaining assumption of appreciated JPY for major foreign currencies, compared to FY2024/3
- Stable energy and material costs assumed while other costs including labor to increase reflecting inflation
- Taking any appropriate actions to improve profits including cost reductions throughout the Group

<Forecast for Financial Year ending March 2025>

(JPY bn)	FY2025/3 Forecast (Previous)		FY2025/3 Forecast (Revised)		Change	
	H1	Full-year	H1	Full-year	H1	Full-year
Revenue	410.0	840.0	410.0	840.0	0.0	0.0
Operating profit	16.0	37.0	12.0	30.0	(4.0)	(7.0)
Exceptional items (net)	-	-	-	-	-	-
Operating profit after exceptional items	16.0	37.0	12.0	30.0	(4.0)	(7.0)
Finance expenses (net)	(14.0)	(29.0)	(13.0)	(28.0)	1.0	1.0
Reversal of previous impairment of financial receivables owed by JVs and associates	-	-	-	-	-	-
Share of JVs and associates' profits	2.5	5.0	2.5	5.0	0.0	0.0
Other gains on equity method investments	-	-	-	-	-	-
Profit before taxation	4.5	13.0	1.5	7.0	(3.0)	(6.0)
Profit for the period	2.0	6.0	1.0	2.0	(1.0)	(4.0)
Net profit*	1.0	4.0	0.0	0.0	(1.0)	(4.0)

*Profit attributable to owners of the parent

3. Update of “2030 Vision : Shift the Phase” Financial Targets



Update of “2030 Vision : Shift the Phase” Financial Targets

**Start with headwind affected by economic slowdown in Europe.
Continue to improve profitability and cash generation to stabilize financial status**

		FY2027/3 Targets	FY2030/3 Targets	FY2025/3 Q1 (3 months) Actual
Profitability (P/L)	Operating profit	JPY 64.0 bn		JPY 4.8 bn : challenging start toward the forecast, but improved from JPY 3.8 bn in FY2024/3 Q4
	ROS	7%	10% or more	2.2% : improved from 1.7% in FY2024/3 Q4
Cash Generation (C/F)	Free cash flow	JPY 27.0 bn		JPY (31.7) bn : similar to the previous year Management of working capital mitigating OP decrease in net cash flows from operating activities
Stabilization of Financial Status (B/S)	Interest-bearing debt	JPY 442.0 bn		JPY 541.8 bn : increase mainly due to negative FCF with seasonal working capital movement
	Shareholders' equity ratio	15%		13.9% : improved by 1.6pt from the previous year end

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